

CURRICULUM VITAE

Name	Gün Refik
Surname	SEMIN
Nationality	British
Home Address	Flevolaan 30) 1411 KD Naarden The Netherlands
Office Address	Tel. & Fax +31-35-6948580 Faculty of Social Sciences Utrecht University, Heidelberglaan 1, 3584 CS Utrecht, The Netherlands Tel. +31-30-2534575 Secretary: +31-30-2531470 Fax. +31-30-2534718 email GR.Semin@uu.nl

Education

Deutsche Oberrealschule, Istanbul, Turkey (1963)
 Albert Ludwigs Universität, Freiburg i. Br, FRG
 (1964 -1965, Major in Psychology)
 Freie Universität Berlin,
 West Berlin
 (1965 -1968, Major in Psychology)
 London School of Economics and Political Science
 University of London
 (1969 - 1972)

Degrees

German Abitur and Turkish Lycee, 1963
 Deutsche Oberrealschule, Istanbul
 Vordiplom für Psychologie,
 Freie Universität Berlin - (23.11.1966)
 Diplom für Psychologie,
 Freie Universität Berlin - (11.11.1968)
 Ph.D. in Social Psychology,
 LSE, University of London (22.1.1974)

Languages

Fluent in the following languages: English, Turkish, German, Dutch, and some French

Awards

Society for Personality and Social Psychology 2005 '*Theoretical Innovation Prize*' for "Smith, E. R. & Semin, G. R. (2004). Socially situated cognition: Cognition in its social context. *Advances in Experimental Social Psychology*, 36, 53-117

Academy Professorship by the Royal Netherlands Academy for Arts and Sciences program for outstanding senior researchers (2004-).

Misumi Award from the Japanese Group Dynamics Association and the Asian Association of Social Psychology-2001. Uleman, J., Rhee, E., Bardoliwalla, N., Semin, G. R., & Toyama, M. (2000). The relational self: Closeness to in-groups depends on who they are, culture, and the type of closeness. *Asian Journal of Cultural Psychology*, 3, 1-17.

Alexander von Humboldt Fellow, 1978/1979 – 1984

Invited Scientific Functions and Keynote Addresses

Invited Keynote Address to the 12th European Congress of Psychology, Istanbul, Turkey. July 4-8, 2011.

Invited Keynote Address to the Italian Association of Social Psychology, Torino, Italy, September 14 to 16, 2010.

Invited Keynote Address to 16th National Congress of Turkish Psychological Association, Mersin University, *Facial Muscles as Affect and Cognition Shaping Resources*. Mersin, Turkey, April, 14 to 17, 2010.

Invited Speaker, MPI for Psycholinguistics, Nijmegen, Workshop on Language-Valence Interactions. February, 5-6, 2010.

Invited Speaker. *Socially Grounded Embodiment*, ASPO Fall Symposium on Embodying Social Psychology, November, 2009.

Invited Keynote Address, to the 15th Herbstakademie on *Embodied Cognition and Embodied Communication*. October 7-9, 2009, Bern Switzerland.

Invited Keynote Address, 12. Fachtagung der Fachgruppe Sozialpsychologie DGPs (Social Psychology Section of the German Psychological Association), September 2, 2009, Université du Luxembourg. Luxembourg.

SoDoc2008, Invited Expert, Graduate Student Workshop in Social Psychology, supported by the Social Psychology Section of the German Psychological Association, 11.09.2008 - 14.09.2008, University of Bielefeld.

Invited Expert Workshop, Language as a tool to implement cognition. Lisbon, February 21, 2008, Doctoral Program Courses in Psychology, ISCTE-Departamento de Psicologia Social e das Organizações, Lisbon, Portugal, Workshop on Language as a Device to Implement Cognition.

Staff Tutor, NWO Summerschool - Learning and Social Cognition 12-14 October 2007 in Doorwerth, (Topic: Language as a tool to implement cognition).

Invited Plenary Speaker, World Conference on Research Integrity, Lisbon, Portugal, "Enhancing the self-monitoring function of science and its contribution to research integrity". September 16-19, 2007.

Invited Speaker, Hong Kong Conference on Cultural Influences on Behavior. Hong Kong University of Science and Technology, "The language-culture puzzle". December 14-17, 2006

Invited Keynote Address for a State of the Art Lecture at the 2006 ESCON meeting, "Attention driving function of language", Polonia House Castle in Pultusk, Poland, September 2006.

Invited Keynote Address, KLI, Linguistic Behavior, Automaticity, and Control (Kurt Lewin Institute) Biannual Congress, Conference Center Woudschoten, Zeist, Netherlands, June 8, 2006.

Staff Tutor European Association of Experimental Social Psychology Summer School, University of Padua, August-September, 2006, (with A. Maass), Italy.

Waterink Lecture to the Faculty of Psychology and Educational Sciences, "A few words on words", 10.1.2006, Free University Amsterdam, Amsterdam.

Staff Tutor, Society of Personality and Social Psychology Summer School (SPSI), Michigan University, July-August 2005, (with R. Krauss), USA.

Invited Plenary Speaker, Annual meeting of the Society for Text & Discourse, (Implicit indicators of preferences and prejudices". Vrije Universiteit Amsterdam, July 6-9, 2005

Invited Speaker, School of Behavioral and Cognitive Neurosciences Symposium on Social Behavior, ("Synchrony: Grounding social behavior"). University of Groningen, May 26, 2005.

Invited State of the Art Lecture ' The Social Psychology of Language', Kurt Lewin Institute, January 27, 2005, University of Amsterdam

Invited Speaker, 12 November 2004, Graduate School NOSTER, Historische Sector, Subsector Kerkgeschiedenis en Liturgiewetenschap.

Invited Keynote Speaker, International Congress of Psychology, Beijing, China, August 2004.

Invited Distinguished University Lecture, Hamburg University, May 2004

Invited Plenary Speaker: "Stereotypes in the wild." 5th ESCON annual meeting Padova, Italy, September 2003.

Invited Keynote Speaker, Kobe University, Department of Languages, Special Symposium on Language and Psychology, January 2003.

Invited University Lecture, International University of Bremen, Germany, October 23, 2002.

Invited Workshop (Language, cognition, and communication), International Graduate School, University of Jena, Germany (September, 30-October, 7, 2002).

EAESP (European Association of Experimental Social Psychology) - SPSP (Society of Personality and Social Psychology) International Teaching Fellow, Ohio State University, USA, May 2002.

Invited Keynote Speaker at the Symposium on "Social Identity, Communication and Cognition", City University of Hong Kong, Hong Kong (June, 2001).

Invited Speaker at 'The Francqui Colloquium' Symposium, Leuven, May 8, 1998, Belgium

Invited European Keynote Speaker, British Psychological Society - Social Psychology Section Meeting, Glasgow, September, 1996

Invited Keynote Speaker, International Conference on "Language and Social Psychology". Queensland, Australia, July 1994

Invited Keynote Speaker, New Zealand Psychological Society Annual Conference, August 1993, Wellington, New Zealand.

Invited University Lecture Helsinki, Finland, and, October, 1992

Staff tutor: Summer School, European Association of Experimental Social Psychology, Basque University, San Sebastian. Subject: Language and Social Cognition, July 1991

Invited Keynote Address to the Dutch Association of Social Psychology (ASPO). Towards a model of categorization processes. November, 1990, Nijmegen.

Invited Keynote Address to the Italian Social Psychology Section Biannual Meeting, Bressanone. February 5, 1988. The role of language in social cognition: The case of attribution theory

Staff tutor, Summer School, European Association of Experimental Social Psychology, Università degli Studi di Bologna, Dipartimento di Scienze Dell'Educazione. Subject: Person perception, prototypes, and everyday theories of personality (with L. Arcuri). August-September, 1986

Research in the media

Foroni, F. & Semin, G. R. (2009). Language that puts you in touch with your bodily feelings: The Multimodal Responsiveness of Affective Expressions. Psychological Science, 20, 974-980.

NL: Volkskrant

http://www.volkskrant.nl/archief_gratis/article1164748.ece/Netwerken_met_je_lachspieren
http://www.hartenziel.nl/artikel/netwerken_met_je_lachspieren/
[also](#)

NL: TV Program HoeZo (August 4, 2009, on Nederland 1 at 20.30) (available at the 22nd minute of program)

<http://www.uitzendinggemist.nl/index.php/aflevering?aflID=9859829&md5=89284891664d9eb63ba8709ffddba046>

NL: NRC Handelsblatt, March 14, 2009

[Het woord glimlachen wordt met de glimlachspieren begrepen \(Berthold van Maris\) June, 2009](#)

NL: Ad Valvas

<http://www.advalvas.vu.nl/images/AdValvasPDF/PDF/5633.pdf> - 43k -

NL: Telegraph

August 2009

UK: Daily Mail

<http://www.dailymail.co.uk/news/article-1205653/Always-look-bright-life--help-fend-heart-attack.html>.

Professional Experience

1.1.2008-	Academy Professor, Royal Netherlands Academy for Arts and Sciences University of Utrecht
1.4.2011-	Professor in Psychology Koç University, Istanbul
1.7.2004-31.12.2007	Academy Professor, Royal Netherlands Academy for Arts and Sciences Free University Amsterdam
1.10.2008 – 31.12.2011	Chair, Psychology Panel of the Portuguese National Science Foundation (FCT - Foundation for Science and Technology), Lisbon, Portugal
1.10.2005-30.4.2007	Chair, Standing Committee of the Social Sciences, European Science Foundation
1.10.2003-30.6.2004	Research Professor, Department of Social Psychology, Free University Amsterdam
1.4.1990-30.9.2003	Professor and Chair, Department of Social Psychology, Free University Amsterdam
1.9.2000 - 30.3.2003	Faculty Research Director, Faculty Board Faculty of Psychology and Pedagogics, Free University Amsterdam
1.7.1996 – 31.12.2003	Kurt Lewin Institute. Member of the Steering Committee
1.1.1992 -1.7.1996	Founding Scientific Director, Kurt Lewin Institute, Inter-University Graduate School in Social Psychology and its Applications
1992/93 (<i>Autumn Semester</i>)	Guest Professor, Westfälischen Wilhelms Universität Münster, Germany, Interdisziplinäres Graduierten-Kolleg (Advanced interdisciplinary course on the "Cultural Formation of the Person").
1983-1990	Reader in Psychology, University of Sussex, School of Social Sciences

- 1989 (*September*) Guest Professor, University of Rome, Dipartimento di Psicologia dello Sviluppo e della Socializzazione, Italy.
- 1987 (*March-April*) Guest Professor, Maison des Sciences des Hommes and Ecoles des Hautes Etudes en Sciences Sociales, Laboratoire de Psychologie Sociale
- 1984 (*January to September*) Alexander von Humboldt Fellow, University of Mannheim, Fakultät für Sozialwissenschaften, Lehrstuhl für Sozialpsychologie,
- 1979-1983 Guest Professor, Sonderforschungsbereich 24, University of Mannheim
- 1978-1979 Alexander von Humboldt Fellow, University of Mannheim, Fakultät für Sozialwissenschaften, Lehrstuhl für Sozialpsychologie
- 1979 (*May*) Guest Professor, Polish Academy of Sciences University of Warsaw, Department of Psychology, Poland
- 1972-1982 Lecturer in Social Psychology, University of Sussex, School of Social Sciences
- 1971-1972 Temporary Lecturer in Social Psychology (part-time), University of Essex, School of Social Sciences.
- 1970-1972 Research Fellow, Communication and Attitude Change Research Unit, Department of Social Psychology, London School of Economics and Political Science, University of London
- 1969 Research Assistant, Conflict Research Unit, Department of Social Psychology, London School of Economics and Political Science, University of London

Membership of and Activities in Professional Bodies

Member of the Advisory Council to the Rector of ISPA- Instituto Universitário, Lisbon, Portugal

(2011-).

Member of the ERC Advanced Grant evaluation panel

(2011-2013).

Member of Fachkommission Exzellenzinitiative, FRG.

Since 2008 -

Member of the Advisory Board for the Society for Social Neuroscience (<http://s4sn.org/>)

Since 2010 -

Royal Netherlands Academy of Arts and Sciences

Member of the Committee for 'Cognitive Sciences' (2005-2010)

Member of the Committee for the 'Internationalization of Sciences' (2006-2009)

Association of Psychological Science

Chair, Internationalization Committee (2010 -

Member of the APS Board (2011-

FCT (Foundation for Science and Technology), Lisbon, Portugal

Chair, Psychology Panel (2008-2011)

Netherlands Institute of Advanced Studies

Member of the Scientific Board (2006-)

NORFACE

'Think piece' for the NORFACE 'Forward Look' Workshop. Gün R. Semin
"Future Directions of Psychological Research: Transdisciplinary and Transnational Perspectives". (Slovenia, Bled, 2-3 March, 2006).

ICREA (Institució Catalana de Recerca i Estudis Avançats).

Expert Evaluator for Senior Research Positions in the Social Sciences *2007 to 2009*,
Barcelona, Spain.

Society for Personality and Social Psychology (SPSP)

Member of the Advisory Committee to the Summer Institute in Social Psychology
(2002-2004).

Deutsche Gesellschaft für Psychologie

Invited Keynote speaker to the 'Expertengespräch Doktoratstudium' (December, 6-7, 2002).

Netherlands Organization for Scientific Research

Member of the Standing Committee for the Social and Behavioral Sciences (January, 2001-December, 2003)

Member of the Program Preparation Committee for Cognitive Sciences (programma-voorbereidingscommissie Cognitie), (2000-2001).

Member of the Steering Committee for research funding on "De Nederlandse pluriforme en multiculturele samenleving" (Pluriform and multicultural social co-existence in the Netherlands) Project. 1.7.1996- 1.7.2000.

Member of numerous ad hoc committees (e.g., research grant evaluations in social psychology, 1998; 1999; committee for the evaluation for innovative research projects, 1999, etc.) and referee for diverse grant applications. Member of the referee Board of the NWO (since 2004).

Hanse Institute for Advanced Studies, Bremen, Germany

Member of the academic advisory board to the Hanse Institute for Advanced Studies (2001-2004).

Deutsche Forschungsgemeinschaft

Member of the 'Exzellenzinitiative' Discipline Committee and Strategy Committee 2007 - onwards

Member of the Committee on 'The Advancement of Psychological Research in Germany' (Forschungsförderung in der Psychologie) Committee, (Dec. 2000).

Member of the "Organisation und Förderung der psychologischen Forschung in Deutschland". 2000.

Swiss National Science Foundation

Member of the International Research Assessment Committee for the 'Evaluation of Swiss Graduate Schools in the Social Sciences'. Swiss National Science Foundation, (Dec. 2001).

Final Report on the Graduate Program "*Stress and Emotions at Work and in Social Relationships*" (with A. Mummendey)

Member of the International Expert Panel to the Swiss National Science Foundation for the "Evaluation of the Standing of Swiss Research in the Social Sciences", 28.9.-3.10.1992

Final Report: *Revitalizing Swiss Social Science*, Oct., 1992 (With H P M Adriaansens; B P M Creemers; V de Keyser; A Elzinga; M Kaase (Chair); J Lantmann; I Miles; A Strømnes; B Wittrock)

European Commission

Member of the advisory panel to the European Science and Technology Assembly (ESTA - advisory Board to the European Commission, Bruxelles) representing Psychology - "Gaps and Weaknesses in European Science" - 1997.

European Association of Experimental Social Psychology

Full Member since 1972
Member of the Executive Committee, (1987-1993)
President of the Association, (1991-1993)

Society of Experimental Social Psychology

Member since 1992, Fellow of SESP

Society of Personality and Social Psychology

Member since 1984, Fellow of SPSP

Deutsche Gesellschaft für Psychologie

Member (1980-2005)
Member of the Social Psychology Section (1985-2005)

American Psychological Association

Foreign Affiliate (1985-2001)

Association for Psychological Science

Member and Fellow (2007-)

Economic and Social Research Council, UK

Member of the Social Affairs Committee, Economic and Social Research Council, London, U.K. (1986 - 1987)

Alexander von Humboldt Foundation, Bonn

Fellow (1978-1979; 1984)

British Psychological Society

Fellow and member (1970 - 1996)
Social Psychology Section of the BPS (until 1996)
Member of the Social Psychology Section Committee (1985 - 1987)

Institute of Development Studies, Sussex

Fellow (1976-1990)

Sonderforschungsbereich 24, University of Mannheim
Professorial Fellow (1979-1983)

Other

Consultant Director, Malaysian Center for Development Studies, Prime Minister's Department, Kuala Lumpur, June - October, 1974. Final Report: Social Psychological Correlates of Fertility Behavior in Western Malaysia, Oct. 1974

Ad Hoc Consultancies:

British Academy

Deutsche Forschungsgemeinschaft

Economic and Social Research Council, U.K.

European Science Foundation

Foundation for Research, Science and Technology, New Zealand

Italian Ministry for Universities and Research (Ministero dell' Istruzione, dell' Università e della Ricerca)

National Science Foundation, Washington DC, USA

Nato International Scientific Exchange Program

Netherlands Institute for Advanced Studies

Science and Engineering Research Council, U.K.

Swiss National Science Foundation

University Grants Committee, Hong Kong

EDITORIAL EXPERIENCE

Journals

Associate / Editorships:

Associate Editor, British Journal of Social Psychology (1986-1989)
 Special Issue Editor: British Journal of Social Psychology, 1986, Vol. 25, 3,
Theme: *The Individual-Society Interface*

Associate Editor European Psychologist (January 2004-December 2006)
 Special Issue Editor European Journal of Social Psychology, 2009, Vol. (With Thomas Schubert)
Theme: *Modalities of Social Life: Roadmaps for an Embodied Social Psychology*

Membership of Editorial Boards:

Journal of Personality and Social Psychology ASC	(1998-)
Journal of Language and Social Psychology	(1991-)
New Review of Psychology	(2002-)
Psychological Science	(January 2011-)

Membership of Editorial Boards (Past)

Personality and Social Psychology Review	(January, 2000 - December, 2005)
Personality and Social Psychology Bulletin	(January 2002 - December 2005)
British Journal of Social Psychology	(1980-1986; 1989-1994)
European Journal of Social Psychology	(1986-1994)
Gedrag en Organisatie	(1995-2000)
Zeitschrift für Sozialpsychologie	(1994-2000)

Books and Book Series

Editor of the "Theoretical Imagination in Psychology" Series Publisher: Simon & Schuster - Harvester Wheatsheaf. (1990- 1994)

Published:

J V Wertsch, Voices of the Mind, 1991
 G Jahoda, Cross-roads between Culture and Mind, 1992
 E E Sampson, Celebrating the "Other", 1993

Associate Editor to "An Encyclopedic Dictionary of Social Psychology", published by Blackwell, Chief Editors, M. Hewstone and A. S. R. Manstead

Member of the editorial board "European Monographs in Social Psychology". Editor in Chief, R. Brown (Kent University, U.K.) (1991-2001). London: Francis Taylor

Member of the editorial board "Language and Language Behaviors". Editor in Chief, H. Giles (UCStB, U.S.A) (1993-). Thousand Oaks, Sage.

Member of the Editorial Advisory Board "Principles of Social Psychology". Editor in Chief, Arie Kruglanski. (1998-)

Ad Hoc Reviewing

British Journal of Psychology
British Journal of Social Psychology
Cognition
Cognition and Emotion
European Journal of Social Psychology
European Review of Social Psychology
Human Relations
Journal for the Theory of Social Behavior
Journal of Experimental Social Psychology
Journal of Memory and Language
Journal of Social and Personal Relationships,
Psychological Science
Psychological Inquiry
Psychologische Rundschau
Self and Identity
Social Behavior,
Social Cognition
Social Science and Medicine
The British Journal of Psychology
Zeitschrift für Soziale Psychologie

Publishing Houses:

Blackwell
Cambridge University Press
Harvester Press
Lawrence Erlbaum Associates
Macmillan,
Methuen
Open University Educational Enterprises Ltd.
Psychology Press
Routledge
Sage
Wiley,

RESEARCH GRANTS

1976 - 1977 Social Science Research Council, U.K. No. HR 3689 "An Investigation of the Cognitive Aspects of Social Facilitation Effects" (£ 3 943)

1979 - 1981 Deutsche Forschungsgemeinschaft, F.R.G. "Kognitive Prozesse bei der Konstruktion der sozialen Realität: Personenkategorisierung und Erwartungen über Handlungsentscheidungen" (£ 250 000)

1980 - 1981 Social Science Research Council, U.K. No. HR 7122/1 "The Perception of Social Transgressions" (£ 1,300)

1981 - 1984 Deutsche Forschungsgemeinschaft, F.R.G. "Kognitive Prozesse bei der Konstruktion der sozialen Realität: Personenkategorisierung und Erwartungen über Handlungsentscheidungen" (£ 125,000)

1985 - 1986 Economic and Social Research Council, U.K., Social Affairs Committee No. GOO232235 "Situation Cognition and the Coherence of Individual Behavior" (with B. Krahé) (£ 5,350)

1985 Economic and Social Research Council, U.K. International Affairs Committee No. I00260013 Organization of "Conference on Contemporary German Social Psychology" 21.-22.9.1985, University of Sussex (£ 1,575)

1985 Deutsche Forschungsgemeinschaft, F.R.G. Organization of the "Conference on Contemporary German Social Psychology" 21.- 22.9.1985, University of Sussex

1986 - 1987 Economic and Social Research Council, U.K. No. G 00 24 2033 "Social Psychology of Language and Social Cognition" (Personal Research Grant) (£ 19,320)

1986 Economic and Social Research Council, U.K. International Affairs Committee No. I 00 26 0030 Conference Proceedings Costs "Contemporary German Social Psychology" (£ 1500)

1987 Economic and Social Research Council, U.K., Deutsche Forschungsgemeinschaft Exchange Scheme No. I 04 26 0086 (£ 1062)

1987 Economic and Social Research Council, U.K. Consultancy. The Behavioural Issues Included in the Spread and Impact of AIDS for Specific Target Groups No. XA 44260002

1988 Office of Naval Research Travel Grant to the US

1990 Volkswagen Stiftung grant for the 'Language and Cognition' Workshop at Rauscholhausen, FRG with K Fiedler

1987-1991 Economic and Social Research Council, U.K. No.XA44250008 The Transmission and Formation of AIDS Related Representations in Adolescents (£ 137. 347)

1988-1990 Economic and Social Research Council, U.K. No. C00232449 Acquisition of Reflexive Social Emotions and their Contribution to Self-Monitoring of Conduct (£ 39.468)

1993-1994 Co-applicant to NWO (Netherlands Organization for Scientific Research) to a Stimulans-Grant for the KLI graduate school (Dfl 1.000.000). Funding to establish the research support system for the Graduate School.

1991-1995 Free University, Amsterdam, research grant (a.i.o.). The Influence of Interpersonal Verbs on Cognitive Inferences and Memory. (Dfl 200.000).

1991-1995 NWO (Netherlands Organization for Scientific Research) , PSYCHON, research grant (o.i.o.) No. 560-270-066. Interpersonal verbs, causal inferences and the question-answer paradigm. (Dfl 200.000)

1994-1997 Co-applicant to the USF, Vrije Universiteit, grant for the advancement of research in the Kurt Lewin Institute (Support for Infrastructure, Visiting Scholars and Research) (Dfl. 1.350.000)

1997 NWO (Netherlands Organization for Scientific Research), ISW GRANT, No. 97020. Towards the organization of the 'Language, social cognition and connectionism' Conference' - November 9 - 12, Arnhem - Netherlands (Dfl 15.000) - with Eliot R. Smith.

1997/8 New York University, International Visitors Program grant (5.000 \$ US) with J. Uleman.

1997/8 Purdue University, Global initiative Faculty Grant (5.000 \$ US). With E.R. Smith

1993-1998 NWO (Netherlands Organization for Scientific Research), PIONIER GRANT, No. PGS56-381. Language, social interaction and culture (Dfl 1.770.000).

1998-2000 European Commission, Directorate General XII, Science, Research and Development - Marie Curie Research Training Grant No. ER ERB4001GT965667 (€ 139.704) "The relationship between language and social cognition: The Linguistic Intergroup Bias".

1998-2002 NWO (Netherlands Organization for Scientific Research) , Priority research grant -Aandachtsgebied No. 575-12.020. **Language, social cognition, and memory.** (App. Dfl 600.000) (one oio –No. 575-31-009 and one Post Doc position awarded to applicant) with Eliot R. Smith

1999-2003 Free University Amsterdam, FPP (Dfl. 500.000) and the Social Psychology Department (app. Dfl 300000), Matching the NWO - PIONIER GRANT, **Language, social interaction and culture.**

1999-2004 Main applicant. Free University Amsterdam, (breedestrategie) grant for the advancement of research and internationalization of the sub-cluster the social, work and organizational psychology group (Dfl. 870 000)

2003-2006 NWO (Netherlands Organization for Scientific Research), Priority research grant -Aandachtsgebied *Self-regulation processes*. Co-applicant. Title of oio project: **Automatic vigilance processes**. Project No. 402-01-512 (€151.781) - total grant ~ €600.000

2003-2007 NWO (Netherlands Organization for Scientific Research), Priority research grant- Priority Theme: Cognitive Sciences -Aandachtsgebied *Regulation of action*. Chief applicant. (One oio awarded to applicant-Title of oio project: **Infusing affect & social context into the action-perception interface** (€151.781) Total Grant ~ €850.000

2003-2008 ESF a la carté program **The European Social Cognition Network Program** (ESCON) for the advancement of social cognition research in Europe. (~€750 000).

2007 ESCON, expert group meeting grant – 'Grounding Sociality', €12000 (with G. Echterhoff)

2007 EAESP, small group meeting grant (€5000) (With G. Echterhoff, & A. Clark).

2004-2009, Academy Professorship, Koninklijke Nederlandse Akademie van Wetenschappen (KNAW), Royal Netherlands Academy of Arts and Sciences, € 1.000.000

2008-2009 Funds from the Faculty of Social and Behavioral Sciences, UU. Research project on Embodiment and Culture, € 75.000.

2006-2010 Post Doc grant from the Faculty of Psychology and Education, Free University Amsterdam, € 250.000.

2009: NWO Seed grant - National Initiative on 'Brain & Cognition', € 10.000

2006-2010 Central University Funds, Vrije Universiteit, Research Project on Embodied Cognition, € 152.000.

Grants Currently Held

2008-2011 Co-investigator with M. Garrido (PI), PhD Research grant from the *Portuguese Foundation for Science and Technology (FCT)*, SFRH/BD/43448/2008) (PhD Student: Tomas Palma) € 60.000.

2009-2012 Co-investigator with M. Garrido (PI), PhD Research grant from the *Portuguese Foundation for Science and Technology (FCT)*, SFRH/BD/60698/2009) (PhD Student: Ana Rita Farias) € 60.000.

2010 - 2011 Co-investigator with M. Smeets, and van den Hout. Research Grant: Chemosignalling emotion – Olfaction as the neglected medium of affective communication. **NCU grant.** Utrecht University, €46.000

2010 – 2014 HSP Dutch Ministry for Education, Culture and Science Huygens Scholarship Program Grant – Hande Sungur. “The effects of hedonically charged stimuli on judgments of persons and objects” € 87078.

2010 - 2014. China Scholarship Council – Utrecht University PhD Program grant - Xiaoqian Li. “

2011 - 2014 *OPEN RESEARCH AREA Grant: PI: The Body in Embodiment: Specifying the Role of Peripheral Input in Grounded Cognition.* Total Grant (€687.000) – Utrecht Subgrant in collaboration with Gary Berntson ~ €250.000) *File No. 464-10-010, Netherlands Organization for Scientific Research, Social Sciences (ORA Reference No. ORA-10-108).*

Conference and Workshop Organization

'European Association of Experimental Social Psychology' Triennial Meeting at the University of Sussex, April 1981, with A. D. Chalmers

"Contemporary German Social Psychology" Conference at the University of Sussex, September, 1985, with Dr. B. Krahe

"Language and Social Cognition Workshop". Rauscholzhausen, FRG, May, 1990, with Dr. K Fiedler.

"Language, Cognition and Culture" Symposium, Amsterdam, NL, Oct/Nov. 1994

"Language and Psychology" Small Group Meeting, EAESP, Amsterdam, April, 1996

"Connectionism, memory, and language 1" Arnhem, 1997 (Subsidized by the NWO).

"Connectionism, memory, and language 2" Arnhem, 1999

'Embodied Cognition". Hoefslag, Netherlands, May 1-5, 2006

'Grounding Sociality' Small Group Meeting, EAESP, Rapallo, Italy, September 22-27, 2007 (With G. Echterhof)

'Grounding Sociality: Neurons, minds, and culture' ESCON Expert Group meeting, Rapallo, Italy, September 27-30, 2007 (With G. Echterhof)

ESF-JSPS Frontier Science Conference for Young Researchers, "Social Cognitive Neuroscience Organizer and Co-Chair with Professor Shun-Ichi Amari, 27 February - 4 March 2009, Hotel Villa del Mare, Acquafredda di Maratea, Italy.

Opportunities and Challenges in Social Neuroscience, Utrecht, March 21 – 23, 2011 (With John Cacioppo)

Neuroscience of Communicative Meaning Summer School in Utrecht, June 6-10, 2011 (with Jos Berkum).

ADMINISTRATIVE EXPERIENCE

- Member of the ERC PANEL SH4 (Since June, 2011)
- Member of the Neuroscience Cognition Utrecht Steering Committee (since 2009)
- Member of the Deutsche Forschungsgemeinschaft Exzellenzinitiative 'Bevolligungs' Committee, Since January 2007
- Chair, Internationalization Committee, Association of Psychological Science (2008-)

- Chair, Psychology Panel of the Portuguese National Science Foundation (FCT - Foundation for Science and Technology), Lisbon, Portugal 1.10.2008 – 31.12.2011
- Chair, Standing Committee for the Social Sciences, European Science Foundation, October, 2005-May, 2007
- Chair, European Social Cognition Network, ESCON, February 2003- September 2005
- Chair, Social Psychology Department, Free University of Amsterdam, April, 1990-September 2003
- Member of the Netherlands Scientific Organization, Social and Behavioral Sciences Committee, January 2001 – December 2003
- Research Director, Faculty of Psychology and Pedagogics, Free University Amsterdam, September, 2000-February, 2003
- Founding Scientific Director, Kurt Lewin Graduate School, Netherlands January 1992- June, 1996
- Vrije Universiteit Amsterdam: Member of the University Research Committee (UTC) at (1998-2004); Scientific Director, Kurt Lewin Institute-Graduate School, (1992-1996) Member of the Steering Committee, Kurt Lewin Institute-Graduate School, (1996-2004); Chairperson, 'Faculty Chair-Senior Lecturer Planning Committee'; Chairperson, promotion committee for senior lectureships (UHD); Head of the Social Psychology Department (1990-2003); Chairperson on diverse appointing committees; Co-Director Research, Social, Organizational and Work Psychology Research Institute (1994-1998). Vice-Dean and Research Director, Faculty of Psychology and Pedagogics (2000-2003).
- Sussex University: Chair of Graduate Studies, Psychology Division, University of Sussex (1985-1988); Member of numerous appointing committees; B.A. Finals Examination Convener for Social Psychology (Sussex); Member of numerous Examination Boards, Admissions Tutor, Convener of diverse courses, etc.

•

External Examiner for Graduate Degrees

- University of London, LSE, Department of Social Psychology, Ph.D. (Mrs A. Nagelschmidt), 1977-1978
- Brunel University, Psychology Department, M. Phil., (Mr. G.N.Wright), May, 1978
- Royal College of Art, Department of Design Research. M.A. examinations, May, 1978
- University of New England, Australia, Ph.D. (Mr D. S. Martin), June, 1978
- University of Konstanz, Fachbereich Psychologie, Habilitationsthese by Manfred Effler, "Attributionstheorie", Oct. 1984
- University of Kent, Institute of Social and Applied Psychology, Ph. D., (R. Newcombe), July, 1986
- The Hatfield Polytechnic, School of Natural Sciences, External examiner for the Social and Developmental Psychology Undergraduate Degree, 1986 - 1988
- University of Adelaide, Department of Psychology, Ph.D., Australia (Ms. C. Delin). August, 1988
- University of Münster, Fachbereich Psychologie, Habilitationsthese, by Manfred Bornewasser, "Aggression als Interpretations-konstrukt", May, 1990
- University of Leiden, Vakgroep Sociale Psychologie, Doctoral Dissertation, Roos Vonk, The cognitive representation of persons. September, 1990.
- University of Groningen, Vakgroep Sociale Psychologie and Arbeids- en Organisatiepsychologie, Doctoral Dissertation , P. A. M. van Lange. April, 1991.
- University of Groningen, Vakgroep Sociale Psychologie en Arbeids- en Organisatiepsychologie, Doctoral Dissertation, N. Ellemers, September, 1991.
- Free University Amsterdam, Faculty of Psychology and Educational Sciences, Doctoral Dissertation, Aldert Vrij, October, 1991.
- University of Nijmegen, Faculty of Social Sciences, Doctoral Dissertation, Werkman, April, 1993.
- University of Amsterdam, Faculty of Psychology, Doctoral Dissertation, Batcha Mesquita, July, 1993
- University of Amsterdam, Faculty of Psychology, Doctoral dissertation, Carolyn Martijn, October, 1995
- Victoria University of Wellington, Department of Psychology, Doctoral Dissertation, Kam Kuen Chan, May, 1996
- Free University Amsterdam, Faculty of Psychology and Educational Sciences, Doctoral Dissertation, Adrian Denkers, June, 1996.
- La Trobe University, Faculty of Science, Technology and Engineering. Doctoral Dissertation, Allison Margaret McIntyre, 2000.
- University of Kiel, FRG, Department of Psychology, Doctoral Dissertation, Claudia Kampmeier, 2000.
- Université Pierre Mendès France, Grenoble, Department of Psychology, Doctoral Dissertation, Gabriela Maria Jiga-Boy, 2008
- Numerous Dutch Ph.D. Committees – on thesis in fields ranging from social psychology, to cognitive psychology, and social neuroscience.

Primary Supervisor to Graduate StudentsSussex University, U.K.

- A. Glazer (PhD awarded, 1979)
 H. Dittmar (PhD awarded, 1990)
 Current Position: Reader in Psychology, University of Sussex, UK.
 K. Papadopoulou (PhD awarded, 1990)
 Current Position, Associate Professor in Psychology, University of Athens
 M. Rubini (PhD awarded- Bologna, 1993)
 Current Position, Associate Professor in Psychology, University of Bologna

Free University Amsterdam, N.L. (1.4.1990-31.12.2007)

- G. J. Marsman (Ph.D. awarded, 1994)
 Current Position, RIGO Research en Advies BV, De Ruyterkade 139,1011 AC Amsterdam, The Netherlands
 C. dePoot (Ph.D. awarded, 1996-Dutch Association of Social Psychologists (ASPO) best dissertation of the year award)
 Current Position: researcher at the Netherlands Home Office, Justitie, WODC (Center for Scientific Research and Documentation)
 D. Wigboldus (Ph.D. awarded, 1998-Dutch Association of Social Psychological Researchers (ASPO) best dissertation of the year award)
 Current Position, Professor and Chair of Social Psychology, Radboud University Nijmegen
 S. Zwier (Ph.D. awarded, 1998)
 Research Manager at the Amsterdam School of Communication Research (ASCoR) University of Amsterdam
 W. Werkman (Ph.D. awarded, 1998)
 C. Görtz (Ph.D. awarded, 2000)
 L. Sweeney (Ph.D. awarded, 2001)
 Current Position, Lecturer at the University of South Florida, USA.
 L.M. Gilde Montes (Ph.D. awarded, 2001)
 Current Position, Lecturer in Psychology, Basque University, San Sebastian
 Camiel Beukeboom (Ph.D. awarded, 2003)
 Current Position, Assistant Professor in Psychology, Free University Amsterdam
 Daniel Fockenberg (Ph.D. awarded 2008)
 Current Position, Post Doc in Psychology, University of Freiburg, FRG.
 Margaret van Rooijen (Ph.D. awarded 2008)
 Current Position, Researcher at NIVEL, The Netherlands Research Institute on Health Care)
 Niek van der Ulzen (Ph.D. awarded, 2010)
 Current position, Post Doc Verona University, Movement Sciences.
 Nina Regenber (Ph.D. awarded, 2011)
-

Utrecht University, NL (from 1.1.2008)

Daniel Lakens	(Ph.D. awarded 2010) Current position Post Doc Eindhoven University
Tracey Riley	(Ph.D. completed, 2010) University of Massachusetts, USA. Current Position: Assistant Professor, Sawyer Business School, Suffolk University, USA.
Hans Ijzerman	(Ph.D. awarded, 2011) Current Position: Lecturer VU University Amsterdam
Tomas Palma	(PhD Expected 2013) (First Supervisor M. Garrido)
Ana Rita Faries	(PhD Expected 2013) (First Supervisor M. Garrido)
Hande Sungur	(PhD Expected 2014)
Xiaoqain Li	(PhD Expected 2014)
Stephanie Blom	(PhD Expected 2014)

Free University Amsterdam, NL, PhD's, Promotor

Vrij, Aldert	(with Winkel, Ph.D. awarded, 1991)
Nandram, Sharda	(with Klandermans, Ph.D. awarded, 1995)
Denkers, Adriaan	(with Winkel- Ph.D. awarded, 1996)
Ouwerkerk, Jaap	(with Ellemers, Ph.D. awarded, 2000)
Barreto, Manuela	(with Ellemers), Ph.D. awarded, 2000
Rijswijk van, Wendy	(with Ellemers, Ph.D. awarded, 2001)
Nils Jostman	(with Koole, PhD awarded 2007)
Fredrike Zwenk	(with J.W. van Prooijen, awarded 2008)
van Dillen, Lotte	(with Koole, PhD, awarded 2008)
Pollman, Monique, M. H.	(with Finkenauer, PhD awarded 2009)

Teaching Experience

Essex University

Introduction to social psychology (BA Course)

Sussex University,

Introduction to social psychology (BA Course)

Introduction to general psychology (BA Course)

Language and social cognition (BA Course)

Advanced methodology (Graduate Course)

Social science of conflict (Interdisciplinary BA Course, 2nd year BA)

The world that others see (Interdisciplinary BA Course – social psychology and social anthropology, 3rd year BA)

Concepts, methods and values (Philosophy of Knowledge Course, 3rd year BA)

Free University Amsterdam.

Introduction to social psychology (First year undergrad. Course)

Language and communication (Second year undergrad. Course)

Social cognition (MA course)

Language, cognition, and communication (Advanced MA course)

Graduate Research Seminar

Synchrony: The biological, neurological and social foundations of behavior (Advanced MA course – with J. T. Cacioppo)

Kurt Lewin Institute, Graduate School for Social Psychology

How to review an article?

Social Cognition Workshops (with diverse co-tutors).

Invited Departmental Presentations & Conference Contributions

- Mach V: An improved scoring system based on a triadic choice system. Paper presented at the British Psychological Society Annual Conference, London, 1972 (with R. S. Rogers)
- The demand characteristics of the risky shift phenomenon. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Durham, September, 1972
- The hard salesman and the not-so-tender nurse. Paper presented at the European Association of Experimental Social Psychology Triennial Conference, University of Leuven, Belgium, 1972
- Social psychology: social or psychological? Paper presented at the joint meeting of the joint EAESP/SESP meeting. International Conference of Psychology, Paris, 1976 (with A. S. R. Manstead)
- The development of the mind's eye. Paper presented at the Socialization Conference of the European Association of Experimental Social Psychology, Warsaw, University of Warsaw, April, 1977
- On studying social emotions. Paper presented at the British Psychological Society, Social Psychology Section Annual Conference, University of Durham, September, 1977
- In search of social facilitation effects. Paper presented at the British Psychological Society, Social Psychology Section Annual Conference, University of Durham, September, 1977 (with A. S. R. Manstead)
- Social transgressions, social emotionality and social control. Paper presented at the 'Emotions and Social Psychology' symposium of the 1981 Meeting of the European Association of Experimental Social Psychology, April, 1981, Sussex
- Information processing approaches to social cognition: A critical appraisal. Paper presented at the 'Tagung Experimentel Arbeitender Psychologen', Hamburg, March, 1983
- Reality junctures in conceptions of persons: Scientific and common-sense notions. Paper presented at the Symposium of the Sonderforschungsbereich 24, University of Mannheim, September, 1983
- Eine fremde Perspektive über die Zukunft der deutschen Sozialpsychologie. Invited plenary address to the founding meeting of the German Social Psychology Section Meeting (Fachgruppe Sozialpsychologie), Mannheim, November, 1983
- Social Psychology as theory: The case of the accountability of conduct. Paper presented at the European Association of Experimental Social Psychology Triennial Meeting, Tilburg, May, 1984
- Invited discussant to the Symposium on Using Accounts as Ordinary Data. Convenor: C. Antaki. Contributors: C. Antaki, A. P. M. Coxon, J. Beckford, J. Smith and C. Abraham. BPS London Conference, 17. December. 1984
- The Protean Quality of Social Behaviour as the Source of Systematic and Presuppositional Debate in Social Psychology. Invited Opening Talk to the German Social Psychology Section Meeting, Landau, February, 1985
- Co-organizer of the symposium on "Social Cognitive Approaches to Personality" with S. Hampson. Contribution to the symposium entitled: "Towards a systematic reconstruction of studying the person in social psychology and personality: A Plea for Empirical Studies with N=0". BPS Annual London Conference, London, December, 17th - 19th, 1985
- "Social Transgressions and Social Control: Towards a Social Psychological Theory of Social Control". East-West Meeting of the European Association of Experimental Social Psychology, in Graz, Austria, 27. May to 1. June, 1986
- "From Facework to Self-Control: A Socio-Psychological Approach to Social Control". Invited keynote speaker to the "International Conference on the Work of Erwin Goffman", at York University, July, 8 - 11, 1986

- "Social emotionality and social and moral orders". Invited paper to the Bologna Region of Psychologists, Italy. September, 1986
- "Personhood, and Social and Moral Orders". Commissioned paper presented at the ESRC conference on "Religion, Moral Values, and Social Change". London, September, 1986
- Co-organizer of the "Social Cognition" Symposium with M. Hewstone at the BPS Social Psychology Section Annual Conference, Sussex, September, 1986. Contribution to Symposium "The contribution of linguistic factors to attribute inferences and semantic similarity judgements"
- "Semantic mediation of personality judgements: The case of cross-situational consistency". Paper presented at the Annual Conference of the Social Psychology Section of the BPS, University of Sussex, September, 1986 (with B. Krahé)
- Invited Chairperson to the symposium on "Developmental Reconstructions of Social Representations". British Psychological Association Annual Conference, April, 1987, Sussex
- "The acquisition of reflexive social emotions" Paper presented at the Triennial Conference of the European Association of Experimental Social Psychology, Varna, May, 1987.
- Invited discussant to the Plenary debate on "Social Cognition: Pro and Contra" presented by Prof. Dr. C. F. Graumann and Dr. F. Strack. The first meeting of the German Social Psychology Section, Münster, July, 1987
- Invited Discussant to the symposium on "The relationship between perceptual and cognitive processes in social knowing". International Conference on Event Perception and Action, August, 24-28, Trieste, Italy
- Co-organizer with L. Arcuri of the BPS Social Psychology Section Symposium on Recent Developments in Italian Cognitive Social Psychology Annual Conference of the Social Psychology Section, Oxford, StEdmunds Hall, September, 1987
- Invited Plenary Talk to the Italian Social Psychology Section Biannual Meeting, Bressanone, 5. February, 1988 The role of language in social cognition: The case of attribution theory
- Tu sei cio che bevi: processi di categorizzazione e attribuzioni dei barman. Talk given at the Italian Social Psychology Section Biannual Meeting, Bressanone, 4. February, 1988 (With Paola Stefanelli and Luciano Arcuri)
- Invited talk at the Nags Head Conference Centre, North Carolina, May, 1988 Relocating attributional phenomena within a linguistic category model: The case of actors and observers.
- Invited talk to the conference on "Data collection and the logic of conversation: Implications for social research and psychological experimentation", Mannheim, Zuma, 11.6.1988 - 14.6. 1988 The linguistic category model and its implications for attribution theory.
- Congress of the Deutsche Gesellschaft für Psychologie, Berlin, 2. - 6. Oct. 1988. Sprache und Kognition: Kognitive Strukturen ausserhalb des Individuums (with K. Fiedler).
- Invited talk "The linguistic category model and personality language" presented at the 'Workshop on personality language'. University of Groningen, Department of Psychology, Holland, 26-30 June, 1989.
- Organizer and Chairperson of the symposium on 'Social representations' at the First European Psychology Conference, Amsterdam, Holland, July, 1989
- Discussant to the symposium on "Actitud, Representaciones Sociales y Conducta Preventiva ante el SIDA". Facultad de Filosofía y C.C. de la Educacion de la Universidad del Pais Vasco, en San Sebastian, 2.2. and 3.2.1989
- "Language and social representations: A Theoretical and methodological key". Invited paper given in the 1st SGP/SSP Congress in Bern. Theme 'Soziale Vorstellungen und die sozialen Grundlagen des Wissens'. 31.8.1989 - 2.9.1989 and plenary discussant.
- Co-organizer with K. Fiedler of the Symposium on 'Language and Social Cognition' at the European Association of Experimental Social Psychology Conference, Budapest, June, 1990. Workshop papers: (1) The linguistic category model (with K. Fiedler); (2) The prefiguration of interaction properties in interpersonal verbs.

- Invited Keynote Address to the Dutch Association of Social Psychology (ASPO), Towards a model of categorization processes. November, 1990, Nijmegen.
- Invited Lecture to the Steirisch Gesellschaft für Psychologie, Graz, Austria, On the information mediated by interpersonal verbs: Event precipitation, dispositional inference And implicit causality. October, 1991.
- Co-organizer with R Krauss of the symposium on "Language, Communication and Social Cognition" at the joint meeting of SESP/EAESP, July, 1992, Leuven
- Invited Keynote Speaker, New Zealand Psychological Society, Wellington, August, 1993 - Tools of Interpersonal Language: their properties and Use
- Inaugural Lecture, Vrije Universiteit, Interpersonal Language as a Tool of Discourse, October, 5th, 1991, Amsterdam
- Co-organizer with R Krauss of the symposium on "Language, Cognition and Communication" at SESP, USA, October, 1993 - Paper in symposium "Think about your verbs before you think about your questions!"
- Invited Keynote Speaker, The International Language and Social Psychology Conference, Brisbane, Australia, July 1994 - 'In search of social behavior in social psychology'.
- Invited Keynote Speaker, British Psychological Society Social Psychology Section annual conference, Strathclyde, September, 1996 - 'Mapping psychological processes upon language: Affective versus Action Processing Frames'.
- Person Memory Interest Group Meeting, USA, October, 1997. Paper"".
- Co-organizer with J. Uleman of the symposium on "Cultural Approaches to Social Cognition" at SESP, USA, October, 1997 - Paper in symposium "Language and cognition - studies on cultural variation and semantic universals"
- Duck's social cognition workshop, USA, May 1998. Paper "Revisiting the past and back to the future: memory systems and the linguistic representation of social events"
- Person Memory Interest Group Meeting, USA, October, 1999. Paper "Linguistic indicators of interpersonal distance and proximity".
- Duck's social cognition workshop, USA, May 2000. Paper "The message modulation model - studies on communication and language"
- The ying and yang of social cognition: Perspectives on the social psychology of thought systems – A conference in honor of William J. McGuire. Paper: "The self-in-talk: Towards and analysis of interpersonal language and its use." New Haven, Yale University, April 20-22, 2001
- European Association of Experimental Social Psychology Conference, Organizer of the Symposium on "Interfacing Communication, Language, Mood, and Cognition: Recent Developments", July, 2002, San Sebastian.
- European Association of Experimental Social Psychology Conference. Contributor to the Emotion Symposium organized by P. Niedenthal. Cultural perspectives on the linguistic representation of emotion and emotion events. July, 2002, San Sebastian.
- Conference on "Communication-Based Approaches to Stereotype Research". 'Stereotypes in the wild'. University of Heidelberg, June 12 – 15, 2003
- Invited Speaker, *Hong Kong Conference on Cultural Influences on Behavior*. Honk Kong University of Science and Technology, "The language-culture puzzle". December 14-17, 2006
- Invited *Keynote Address* for a State of the Art Lecture at the 2006 *ESCON* meeting, "Attention driving function of language", Polonia House Castle in Pultusk, Poland, September 2006.
- Invited *Keynote Address*, *KLI, Linguistic Behavior, Automaticity, and Control* (Kurt Lewin Institute) Biannual Congress, Conference Center Woudschoten, Zeist, Netherlands, June 8, 2006.
- European Association of Experimental Social Psychology Conference, Co-organizer of the Symposium and discussant on "Highlighting the distributed and context-dependent nature of Social Cognition, with Leonel Garcia-Marques, June 10-14, 2008, Opatija, Croatia.

- European Association of Experimental Social Psychology Conference, Co-organizer of the Symposium and discussant on “Language as a tool for implementing and understanding social cognition, with Anna Clark, June 10-14, 2008, Opatija, Croatia.
- Kurt Lewin Graduate School Biannual Conference, Symposium on “Body and Mind: Interfacing Affect, Cognition, Perception, Action, and Bodily States”, with Ruud Custers, April 24-25, 2008.
- Main organizer with Professor Shun-Ichi Amari, RIKEN Brain Science Institute, Saitama, ESF-JSPS Frontier Science Conference Series for Young Researchers: *Social Cognitive Neuroscience*, 27 February – 4 March 2009, Acquafredda di Maratea • Italy
- 4th Encontro Nacional da Associação Portuguesa de Psicologia Experimental (April, 2009). T. Palma, M. Garrido & G. R. Semin “Metaphorically grounding person memory: The impact of vertical space in the encoding of social information”.
- Garrido, M., & Semin, G. (2009). How to forge an attractive personality impression? The influence of physical features of the environment in person perception. Paper presented at the European Social Cognition Network Meeting. August, 26-30, 2009, Warsaw, Poland.
- Palma, T., Garrido, M., & Semin, G. (2009). Grounding person memory: Spatial anchoring of encoding and retrieval. Paper presented at the European Social Cognition Network Meeting. August, 26-30, 2009, Warsaw, Poland.
- Palma, T., Garrido, M., & Semin, G. (2009). Grounded Impressions: Using the vertical space to encode expectancy congruent social information. Paper presented at the 2nd Meeting of the Heidelberg-Lisbon Lab Exchange Project, July, 2-5, ISPA, Portugal.
- Palma, T., Garrido, M., & Semin, G. (2009). Person memory and mental metaphors: grounding the encoding of impression-relevant information in the vertical space. Paper presented at the V Meeting of Social and Organizational Psychology. May, 28-29, Lisbon, ISCTE.
- Lakens, D., van den Bos, K. & Semin, G. R. (2009). Grounding Morality in Perceptual Equality. Best paper award - Paper presented at the European Social Cognition Network Meeting. August, 26-30, 2009, Warsaw, Poland.
- Semin, G. R. (2009). Faces, moods, and emotions in social context. International Symposium: The social brain in action. November 12, 2009.
- Semin, G. R. (2010). APS Conference presentations in APS invited *symposium* on More Than Meets the Eye: Hidden Signals and Social Communication; Title: *Embodied Cognition and Social Communication*.
Symposium on Psychological Distance, Embodiment, and Affect; Title: *Warmth Is Affection – Affection Is Warmth: The Symmetrical Metaphor*
As discussant in the Symposium on Grounding Abstract Concepts: The Spatial Mapping of Politics, Morality, Impressions and Agency.
- Garrido, M. V. & Semin, G. R. (2011). Environmental features as constraints to affiliation: temperature, distance and scent in impression formation and judgment. *t, San Antonio, January, 2011*. Symposia Session: *Synchrony, Warmth, And Closeness: The Embodiment Of Affiliation*.
- Jiga-Boy, G., Clark, A. & Semin, G. R. (2011). So much to do and so little time: effort and perceived temporal distance. *SPSP, San Antonio, January 2011*. Symposia Session: *Perspectives On Psychological Distance's Phenomenological Foundations*
- Semin, G. R. & Palma, T. (2011). Why the bride does not wear black. *SPSP, San Antonio, January 2011*. Symposia Session ‘*From The Social To The Physical World And Back: Bidirectional Influences In Grounded Cognition*’.
- Semin, G. R. (2011). *Power, Politics, Marital Colors, Cell Phones, Morality: How do metaphors shape actions and actions shape reality?* Symposium at EASP Stockholm Conference, with Diana Pecheler, Margarida V. Garrido, Ana Rita Farias, Tomas Palma, Norbert Schwarz, Spike W.S. Lee, Alison Jing Xu, & Sascha Topolinski.
- Semin, G. R. (2011). (Chair) Social psychology and the neurosciences: Perspectives and pitfalls. Pre-conference Symposium at EASP Stockholm Conference, with Walter

Mischel, Susan Fiske, Naomi Ellemers, Carsten de Dreu, Christian Keysers, and Tania Singer. July, 12, 2011

Semin, G. R. (2011). *Where is Embodiment going?* (Chair and organizer of APS/ESCAP Symposium with Norbert Schwarz, Art Glenberg, Bernard Hommel, & Gabriella Vigliocco) European Society for Cognitive Psychology, San Sebastian, Spain. September 29 /October 2.

Invited Research Presentations at Universities

- 1971 (London School of Economics and Political Science, UK, Department of Social Psychology)
- 1973 (Brunel University, UK, Department of Management and Business Studies)
- 1976 (University of Sussex, UK, Social Psychology Graduate Division)
- 1978 (Sonderforschungsbereich 24, University of Mannheim, FRG)
- 1979 (University of Warsaw, Department of Psychology, Poland) (University of Mannheim, FRG, Faculty of Social Sciences) (University of Hagen, FRG, Department of Psychology)
- 1980 (University of Kent, Canterbury, UK, Department of Social Psychology)
- 1981 (University of Osnabrück, FRG, Department of Psychology; University of Kiel, FRG, Department of Psychology; University of Bremen, FRG, Department of Psychology; University of Leuven la Neuve, Belgium, Department of Psychology; London School of Economics and Political Science, UK, Department of Social Psychology)
- 1982 (Erziehungswissenschaftliche Hochschule, Rheinland-Pfalz, FRG, Seminar für Sozial- und Organisationspsychologie, Landau, FRG)
- 1983 (University of Cambridge, UK, Social and Political Sciences Committee)
- 1984 (University of Heidelberg, FRG, Department of Psychology; University of Giessen, FRG, Department of Psychology; University of Münster, FRG, Department of Psychology; University of Oldenburg, FRG, Department of Psychology; University of Konstanz, FRG, Department of Psychology; University of Bristol, Department of Psychology)
- 1985 (University of Sussex, Experimental Psychology Division; Freie Universität Berlin, West Berlin, Institut für Psychologie; University of Sussex, Anthropology and Linguistics Workshop)
- 1986 (University of London, LSE, Department of Social Psychology; University of Dundee, Department of Psychology; University of St Andrews, Department of Psychology; University of Bologna, Dipartimento di Scienze dell'Educazione; University of Trier, Department of Psychology; University of Münster, Department of Psychology)
- 1987 (University of Utrecht, Faculteit de Sociale Wetenschappen, NL; University of Southampton, Department of Psychology; Ecoles des Hautes Etudes en Sciences Sociales, Laboratoire de Psychologie Sociale; University of Oxford, Department of Psychology; University of Padova , Dipartimento di Psicologia dello Sviluppo e della Socializzazione; University of Rome, Dipartimento di Psicologia dello Sviluppo e della Socializzazione)
- 1989 (University of Rome, Dipartimento di Psicologia dello Sviluppo e della Socializzazione)
- 1992 (University of Frankfurt, Department of Psychology; University of Amsterdam, NL; University of Helsinki, Department of Psychology, Finland; Instituto de Ciencias Sociais, Universidade de Lisboa, Portugal, University of Münster, Department of Psychology)
- 1993 (University of Bologna, Dipartimento di Psicologia; University of Padova, Dipartimento di Psicologia dello Sviluppo e della Socializzazione; Catholic University of Milano, Dipartimento di Psicologia, Department of Psychology Wellington, New Zealand; Sonderforschingsbereich 252, Sprache and Psychology, Heidelberg)
- 1994 (Department of Communication, University of Arizona, Department of Psychology. University of Maryland, Department of Psychology, New York University)
- 1995 (Department of Psychology, Chinese University of Hong Kong; Psychology Department, Hangzhou University, China; School of Psychology, University of Cardiff Wales)

- 1996 (Department of Psychology, University of Padova; Psychology Department, Yale University; Department of Psychology, University of Rome)
- 1997 (Department of Psychology, Indiana University-Bloomington; Department of Psychology, University of Kent, UK, University of Padova, Dipartimento di Psicologia dello Sviluppo e della Socializzazione)
- 1998 (Department of Psychology, Yale University; Department of Psychology, New York University; Department of Psychology, Koc University, Istanbul)
- 1999 (Department of Psychology, Delaware University; Department of Psychology, Purdue University; Department of Psychology, Northwestern University; Department of Psychology, Bologna University, Dipartimento di Scienze dell'Educazione)
- 2001 (Department of Psychology, Université René Descartes, Paris, v^e; City University of Hong Kong, Hong Kong; University of Padova, Dipartimento di Psicologia dello Sviluppo e della Socializzazione)
- 2002 (Department of Psychology, University of Padova; Department of Psychology, Ohio State University, Psychology Department; University of Jena, Psychology Department; International University of Bremen, Psychology Department; Mannheim University, Social Psychology Department)
- 2004 (University of Padova, Department of Psychology; University of Hamburg, Würzburg, Department of Psychology, Department of Psychology, Indiana, Bloomington).
- 2005 (University of Kent, Department of Social Psychology)
- 2007 (University of Bari, Department of Psychology; Utrecht University, Department of Social Psychology; University of Potsdam, Psychology Department; Rovereto University, Cognitive Sciences Faculty; University of Padova, Department of Social Psychology, Max Planck Institute for Psycholinguistics, Nijmegen)
- 2008 (ISCTE-Departamento de Psicologia Social e das Organizações, Lisbon, Portugal, Workshop on Language as a Device to Implement Cognition; University of Bologna, 2 lectures). University of Bologna, Dipartimento di Psicologia dello Sviluppo e della Socializzazione; University of Grenoble, Department of Psychology,
- 2009 University of Lisbon, Psychology Department (April, 29 - 30), University of Lausanne, Department of Social Psychology (June, 6); Erasmus University Rotterdam, Psychology Department (May, 28).
- 2010 University of Bologna (May, 5-7), University of Heidelberg (July, 6), Distinguished University Lecture, Koc University, Istanbul, (October 11), University of Leiden (November, 11),
- 2011

Publications

Articles and Chapters

1973

Semin, G. R. and Glendon, I. A. (1973). Polarization and the established group. British Journal of Social and Clinical Psychology, 12, 113 - 121

Semin, G. R. and Rogers, R. S. (1973). The generation of descriptive evaluative responses in scale answering behavior: A model. European Journal of Social Psychology, 2, 311 - 328

Rogers, R. S. & Semin, G. R. (1973). Mach V: An improved scoring system based on a triadic choice model. Journal of Personality and Social Psychology, 27, 34-40

1975

Semin, G. R. (1975). Two studies on polarization: Effects of information exchange. European Journal of Social Psychology, 4, 32-39

1979

Semin, G. R. (1979). Ethnomethodologie: Wenn der Alltag Kopf steht. Psychologie Heute, 18, 191-202.

Semin, G. R. and Manstead, A. S. R. (1979). Social Psychology: Social or psychological? British Journal of Social and Clinical Psychology, 18, 191-202

1980

Manstead, A. S. R. and Semin, G. R. (1980). Social facilitation effects: Mere enhancement of dominant responses? British Journal of Social and Clinical Psychology, 19, 119-136

Semin, G. R. (1980). A gloss on attribution theory. British Journal of Social and Clinical Psychology, 19, 291-300

Semin, G. R. and Strack, F. (1980). The plausibility of the implausible: A critique of Snyder and Swann (1978). European Journal of Social Psychology, 10, 379-388

1981

Semin, G. R., Rosch, E. & Chassein, J. A. (1981). Comparison of the common sense and "scientific" conceptions of extroversion - introversion. European Journal of Social Psychology, 11, 77-86

Semin, G. R. (1981). Unabsichtliche soziale Überschreitungen und ihre sozial-psychologische Bedeutung. Berichte aus dem Arbeitsbereich Psychologie. H. Lück (Ed.) , Hagen: Universität Hagen.

Semin, G. R. and Manstead, A. S. R. (1981). The beholder beheld: A study on social emotionality. European Journal of Social Psychology, 11, 253-265

Semin, G. R. (1981). Peinlich, peinlich, aber warum? Psychologie Heute, 12, 22-28

Semin, G. R., Rosch, E., Krolage, J. & Chassein, J. (1981). Alltagswissen als implizite Basis für wissenschaftliche Persönlichkeitstheorien. Zeitschrift für Sozialpsychologie, 12, 233-242

- Manstead, A. S. R. and Semin, G. R. (1981). Social transgressions, social perspectives and social emotionality. *Motivation and Emotion*, 5, 249-261
- Semin, G. R. (1981). Structures upon structures. *British Journal of Social Psychology*, 20, 304-306
- Semin, G. R. and Rosch, E. (1981). Activation of bipolar prototypes in attribute inferences. *Journal of Experimental Social Psychology*, 17, 472-484
- 1982**
- Semin, G. R. (1982). The transparency of the sinner. *European Journal of Social Psychology*, 12, 173-180
- Semin, G. R. and Thomas, M. R. (1982). Die soziale Funktion und Bedeutung von Peinlichkeitsäußerungen. *Gruppendynamik*, 13, 259-273
- Semin, G. R. and Manstead, A. S. R. (1982). The social implications of embarrassment displays and restitution behavior. *European Journal of Social Psychology*, 12, 367-377
- 1983**
- Semin, G. R. (1983,1987). Personenwahrnehmung. In D. Frey and S. Greif (Eds.), *Sozialpsychologie in Stichwörter*. Frankfurt a. M.: Urban und Schwarzenberg, 1st & 2nd. ed.
- 1984**
- Semin, G. R. (1984). Ethnomethodologie: Wenn der Alltag Kopf steht. In H. Ernst (Ed.), *Zwischenmenschliches: Die Psychologie des Alltags*. Weinheim: Beltz
- Semin, G. R. (1984). Peinlich, peinlich aber warum? In H. Ernst (Ed.), *Zwischenmenschliches: Die Psychologie des Alltags*. Weinheim: Beltz
- Semin, G. R., Chassein, J., Rosch, E. & Krolage, J. (1984). Eine sozialpsychologische Eingrenzung des Aussagegehaltes psychometrischer Persönlichkeitsmodellen. *Schweizerische Zeitschrift für Psychologie und ihre Anwendungen*, 43, 75 - 90
- Rosch, E., Chassein, J., Semin, G. R. and Krolage, J. (1984). Psychometrische Modelle der Persönlichkeit als soziale Konstruktionen: Experimentelle Untersuchungen zu Gütekriterien. *Schweizerische Zeitschrift für Psychologie und ihre Anwendungen*, 43, 91-110
- 1985**
- Semin, G. R. and Chassein, J. (1985). The relationship between higher order models and everyday conceptions of personality. *European Journal of Social Psychology*, 15, 1-15
- Semin, G. R. (1985). The "phenomenon of social representations": A comment on Potter and Litton. *British Journal of Social Psychology*, 24, 93-94
- Semin, G. R. and Greenslade, L. (1985). Differential contributions of linguistic factors to memory based ratings: Systematizing the systematic distortion hypothesis. *Journal of Personality and Social Psychology*, 49, 6, 1713 - 1723
- 1986**
- Semin, G. R. (1986). The individual, the social and the social individual. *British Journal of Social Psychology*, 25, 177-180

Semin, G. R. (1986). The wandering social psychologist: A comment on the M. Jahoda and D. Fryer interview. *New Ideas in Psychology*, 4, 379-381

1987

Semin, G. R. & Krahé, B. (1987). Introduction to issues in "Contemporary German Social Psychology". In G. R. Semin & B. Krahé (Eds.), *Issues in Contemporary German Social Psychology*. London, Calif.: Sage.

Semin, G. R. (1987). On the relationship between theories in ordinary language and psychology. In W. Doise & S. Moscovici (Eds.), *Current Issues in European Social Psychology*, Vol. 2. Cambridge: Cambridge University Press, pp. 307-348

Semin, G. R. & Krahé, B. (1987). Lay Conceptions of Personality: Eliciting Tiers of a Scientific Conception of Personality. *European Journal of Social Psychology*, 17, 199-209

1988

Manstead, A. S. R. & Semin, G. R. (1988). Methodology in Social Psychology: Turning Ideas into Actions. In M. Hewstone, Stroebe, W., Stephenson, G. & Codol, J-P. (Eds.), *Introduction to Social Psychology: A European Textbook*. Oxford: Blackwell, (pp. 60-85)

Semin, G. R. & Fiedler, K. (1988). The cognitive functions of linguistic categories in describing persons: Social cognition and language. *Journal of Personality and Social Psychology*, 54, 558-568.

Reprinted in Higgins, E.T. & Kruglanski, A. (Ed). (2003). *Key readings in social psychology*. (pp.). Philadelphia, PA, US: Psychology Press/Taylor & Francis.

Fiedler, K. & Semin, G. R. (1988). On the causal information conveyed by different interpersonal verbs: The role of implicit sentence context. *Social Cognition*, 6, 21-39

Semin, G. R. (1988). The social construction of emotional disorders: A comment on Averill. *Journal for Social and Clinical Psychology*, 6, 275-278.

Semin, G. R. & Krahé, B. (1988). Explaining perceived cross-situational consistency: Intuitive psychometrics or semantic mediation? *European Journal of Personality*, 2, 239-252.

1989

Semin, G. R. (1989). Prototypes et représentations sociales. In D. Jodelet (Eds.) *Les Représentations Sociales: Collection Sociologie d'Aujourd'hui*. Paris: Presses Universitaires de France. (Also translated into Italian)

Krahé, B. & Semin, G. R. (1989). In search of explanations: A rejoinder to Borkebau. *European Journal of Personality*, 3, 15-18.

Semin, G. R. (1989). Impressions of personality revisited: The contribution of linguistic factors to attribute inferences. *European Journal of Social Psychology*, 19, 85-101.

Semin, G. R. (1989). On genetic social psychology: A rejoinder to Doise. *European Journal of Social Psychology*, 19, 401-405.

Dittmar, H., Mannetti, L., & Semin, G. R. (1989). Fine feathers make fine birds: A comparative study of the impact of material wealth on perceived identities in England and Italy. *Social Behaviour*, 4, 195-200.

Maass, A., Salvi, C., Arcuri, L. & Semin G. R. (1989). Language use in intergroup contexts: The linguistic intergroup bias. *Journal of Personality and Social Psychology*, 57, 981-993

Reprinted in Stangor, C. (Ed). (2000). *Key readings in social psychology. Stereotypes and prejudice: Essential readings.* (pp. 191-208). Philadelphia, PA, US: Psychology Press/Taylor & Francis.

Semin, G. R. & Fiedler, K. (1989). Relocating attributional phenomena within the language-cognition interface: The case of actor-observer perspectives. *European Journal of Social Psychology*, 19, 491-508.

Fiedler, K., Semin, G. R., & Bolten, L. (1989). Language use and reification of social information: Top-down and bottom-up processing in person cognition. *European Journal of Social Psychology*, 19, 271-296.

1990

Semin, G. R. & Papadopoulou, K. (1990). The acquisition of reflexive social emotions: The transmission and reproduction of social control. In G. Duveen & B. B. Lloyd (Eds.), Social Representations and the Development of Knowledge (pp. 107-125). Cambridge: CUP.

Semin, G. R. (1990). Everyday assumptions, language, and psychology. In G. R. Semin & K. J. Gergen (Eds.), *Everyday Understanding: Social and Scientific Implications*. London and Beverly Hills: Sage

Gergen, K. J. & Semin, G. R. (1990). Everyday understanding. In G. R. Semin & K. J. Gergen (Eds.), *Everyday Understanding: Social and Scientific Implications*. London and Beverly Hills: Sage.

Semin, G. R. & Rubini, M. (1990). Unfolding the category of person by verbal abuse. *European Journal of Social Psychology*, 20, 463-474

1991

Semin, G. R. (1991). Prototypes. In S. Moscovici (Ed.). *Dictionnaire de Psychologie*. Paris: Larousse.

Semin, G. R. (1991). Family Resemblance. In S. Moscovici (Ed.). *Dictionnaire de Psychologie*. Paris: Larousse

Semin, G. R. & Rubini, M. (1991). Examining the cultural constitution of the category of person. In M von Cranach, W. Doise, & G. Mugny (Eds.): *Social representations and the social bases of knowledge*. (pp. 118-122) Bern: Huber.

Fiedler, K., Semin, G. R. & Koppetsch, C. (1991). Language use and attributional biases in close personal relationships. *Personality and Social Psychology Bulletin*, 17, 147-156

Semin, G. R. & Fiedler, K. (1991). The linguistic category model, its bases, applications and range. In Stroebe, W. & M. Hewstone (Eds.). *European Review of Social Psychology*, Vol. 2. (pp.1-30) Chichester: Wiley.

1992

Semin, G. R. & Krahe, B. (1992), The role of language in conceptions of personality. In G. Van Heck & Caprara (Eds.), *Modern Personality Theory: Critical Reviews and New Directions*. (pp. 282-294) Chichester: Wiley.

Semin G. R. & Fiedler, K. (1992). The configuration of social interaction in interpersonal terms. In G. R. Semin & K. Fiedler (Eds.) *Language, interaction and social cognition*. London, California: Sage Publications.

Semin G. R. & Fiedler, K. (1992). Language, interaction and social cognition - Introduction. In G. R. Semin & K. Fiedler (Eds.) *Language, interaction and social cognition*. London, California: Sage Publications.

Fiedler, K. & Semin G. R. (1992). Language as a socio-cognitive ecology. In G. R. Semin & K. Fiedler (Eds.) *Language, interaction and social cognition*. London, California: Sage Publications.

Elzinga, A. & Semin, G. R. (1992). Die Sozialwissenschaften in der Schweiz. *Futurafter*, 4, 11-15

1993

Fiedler, K., Semin, G. R. & Finkenauer, C. (1993). The battle of words in gender groups: A language-based approach to gender differences. *Human Communication Research*, 19, 409-441

1994

Fiedler, K. Semin, G. R. & Finkenauer, K. (1994). Welchen Spielraum lässt die Sprache für die Attribution? In F. Försterling and J. Stiensmeier-Pester (Eds.) 3. Bielefelder Symposium über Attribution (pp. 27-54). Göttingen: Hogrefe.

Semin, G. R. (1994). The linguistic category model and personality language. In J. Siegfried (Ed.), *The status of common sense in psychology*, (pp. 305-321) Plenum Press.

Rubini, M. & Semin, G. R. (1994). Language use in the context of congruent and incongruent ingroup behaviours. *British Journal of Social Psychology*, 53, 355-362 .

Semin, G. R. & Marsman, G. (1994) On the information mediated by interpersonal verbs: Event precipitation, dispositional inference and implicit causality, *Journal of Personality and Social Psychology*, 67, 836-849.

1995

Semin, G. R. (1995). Individualism-collectivism. In A. S. R. Manstead & M. Hewstone (Eds.). *The Blackwell Dictionary of Social Psychology* (pp. 320-324). Oxford: Blackwell.

Semin, G. R. (1995). Language. In A. S. R. Manstead & M. Hewstone (Eds.). *The Blackwell Dictionary of Social Psychology* (pp. 347-352): Oxford: Blackwell.

Semin, G. R. (1995). Social constructionism. In A. S. R. Manstead & M. Hewstone (Eds.). *The Blackwell Dictionary of Social Psychology* (pp. 544-546) : Oxford: Blackwell.

Semin, G. R. (1995). Social representations. In A. S. R. Manstead & M. Hewstone (Eds.). *The Blackwell Dictionary of Social Psychology* (pp. 601-605). Oxford: Blackwell.

Taris, T. & Semin, G. R. (1995). Does adolescents' sexual behavior affect their sexual attitudes? *International Journal of Adolescence and Youth*, 5, 139-156.

Semin, G. R. (1995). Interfacing language and social cognition. *Journal of Language and Social Psychology*, 14, 182-194

Fiedler, K., Semin, G. R., Finkenauer, C., & Berkel, I. (1995). Actor-observer bias in close relationships: The role of self-knowledge and self-related language. *Personality and Social Psychology Bulletin*, 21, 525-538.

Semin, G. R., Rubini, M. & Fiedler, K. (1995). The answer is in the question: The effect of verb causality upon locus of explanation. *Personality and Social Psychology Bulletin*, 21, 834-841.

de Poot, C. & Semin, G. R. (1995) Pick your verbs with care when you formulate a question! *Journal of Language and Social Psychology*, 14, 351-368

1996

Manstead, A. S. R. & Semin, G. R. (1996). Methodology in Social Psychology: Turning Ideas into Actions. In M. Hewstone, Stroebe, W., & Stephenson, G. (Eds.). *Introduction to Social Psychology: A European Textbook* (pp. 75-106). Oxford: Blackwell,

Semin, G. R. (1996). The relevance of language for social psychology. In C. McGarty & A. Haslam (Eds.), *The message of social psychology: Perspectives on mind and society* (pp. 291-304). Oxford: Blackwell

Semin GR, & Fiedler K (1996). Towards modeling the cognitive ecology of interpersonal language. *International Journal of Psychology*, 31, 441-4.

Fiedler, K. & Semin, G. R. (1996). Strategic use of language in applied contexts. In G. R. Semin & K. Fiedler (eds.), *Applied social psychology* (pp.). Newbury: Sage

Vrij, A., & Semin, G. R. (1996). Lie experts' beliefs about non-verbal indicators of deception. *Journal of Nonverbal Behavior*, 20, 65-80

Vrij, A., Semin, G. R. & Bull, R. (1996). Insight into behavior displayed during deception. *Human Communication Research*, 22, 544-562.

Schmid, J., Fiedler, K., Englich, B., Ehrenberger, T. & Semin, G. R. (1996). Taking sides with the defendant: Grammatical choice and the influence of implicit attributions in prosecution and defense speeches. *International Journal of Psycholinguistics*, 12, 127-148.

1997

Semin, G. R. & Zwier, S. (1997). Cultural perspectives on social cognition. In J. W. Berry, Y. H. Portinga, J. Pandey, P. R. Dasen, T. S. Saraswathi, M. H. Segal & Ç. Kagitçibasi (eds.), *Handbook of cross-cultural psychology* (Vol. 3, pp. 51-76). N.Y.: Allyn & Bacon

Semin, G. R., De Poot, C. J. (1997). Bringing partiality to light: Question wording and choice as indicators of bias. *Social Cognition*, 15, 91-106.
<http://www.psychologytoday.com/em/33554>

- Semin, G. R., & De Poot, C. J. (1997). The question-answer paradigm: You might regret not noticing how a question is worded. *Journal of Personality and Social Psychology*, *73*, 472-480.
- Taris, T. W. & Semin, G. R. (1997). Passing on the faith: How parent-child communication influences transmission of moral values. *Journal of Moral Education*, *26*, 211-221.
- Taris, T. & Semin, G. R. (1997). Gender as a moderator of the effects of the love motive and relational context on sexual experience. *Archives of Sexual Behavior*, *26*, 159-180
- Taris, T. W. & Semin, G. R. (1997) Parent child interaction during adolescence, and the adolescent's sexual experience: Control, closeness, and conflict. *Journal of Youth and Adolescence*, *26*, 373-398.
- Taris, T. W., & Semin, G. R. (1997). Quality of mother-child interaction, differential sexual attitudes, and intra-family disagreement on sexuality. *Early Child Development and Care*, *136*, 65-178
- 1998**
- Taris, T. W. & Semin, G. R. (1998) How mothers' parenting styles affect their children's sexual efficacy and experience. *Journal of Genetic Psychology*, *159*, 68-81.
- Taris, T. W., Semin, G. R., & Bok, I. A. (1998). Quality of family interaction and intergenerational transmission of values: The case of sexual permissiveness. *The Journal of Genetic Psychology*, *159*, 237-250
- Semin, G. R. (1998). Cognition, language, and communication. In S. R. Fussell and R. J. Kreuz (Eds). *Social and cognitive psychological approaches to interpersonal communication* (pp. 229-257). Hillsdale, NJ: Laurence Erlbaum
- Kaase, M; Baumert, J; Erikson, R; Hellwig, M; Martinotti, G; Meidinger, C; Menard, C; Newton, K; Semin, G. R. (1998). Survey of Strengths, Gaps and Weaknesses in European Science: Economic and Social Sciences: A Report for the European Science and Technology Assembly (ESTA) and for the European Heads of Research Councils (EUROHORCs). *European Psychologist*, *3*, 82-88.
- 1999**
- Werkman, W. M., Wigboldus, D. H., & Semin, G. R. (1999). Children's communication of the Linguistic Intergroup Bias and its impact upon cognitive inferences. *European Journal of Social Psychology*, *29*, 95-104.
- Semin, G. R. & Smith E. R. (1999). Revisiting the past and back to the future: memory systems and the linguistic representation of social events. *Journal of Personality and Social Psychology*, *76*, 877-892.
- Taris, T. W. & Semin, G. R. (1999). Sexual efficacy of adolescents, permissiveness, and the transition toward nonvirginity: From intention to behavior. *Journal of Applied Social Psychology*, *29*, 903-917.
- Wigboldus, D., Spears, R., & Semin, G. R. (1999). Categorization, content and the context of communicative behavior. In N. Ellemers, R. Spears, & B. Doosje (eds.), *Social Identity*. (pp. 147-163). Oxford: Blackwell.

2000

- Wigboldus, D., Semin, G. R., & Spears, R. (2000). How do we communicate stereotypes? Linguistic bases and inferential consequences. *Journal of Personality and Social Psychology*, 78, 5-18.
- Uleman, J., Rhee, E., Bardoliwalla, N., Semin, G. R., & Toyama, M. (2000). The relational self: Closeness to in-groups depends on who they are, culture, and the type of closeness. *Asian Journal of Cultural Psychology*, 3, 1-17.
- Semin, G. R., & Marsman, G. J. (2000). The mnemonic functions of interpersonal verbs: Spontaneous trait inferences. *Social Cognition*, 18, 75-96
- Semin, G. R. (2000). Language as a cognitive and behavioral structuring resource: Question-answer exchanges. In W. Stroebe & M. Hewstone (Eds.). *European Review of Social Psychology* (pp. 75-104). Chichester: Wiley.
- Semin, G. R. (2000). Agenda 2000: Communication: Language as an implementational device for cognition. *European Journal of Social Psychology*, 30, 595-612.

2001

- Semin, G. R. (2001). Language and social cognition. A., Tesser, & N., Schwarz (Eds) *Handbook of Social Psychology, Vol. 1* (pp. 159-180) Intraindividual Processes. Oxford: Blackwell.
- Manstead, A. S. R., and Semin, G. R. (2001). Methodology in social psychology: Tools to test theories. In M. Hewstone, and Stroebe, W. (Eds.), *Introduction to Social Psychology 3rd Ed.* Oxford: Blackwell, (pp. 73-115)
- Semin, G. R. (2001). Language and social inferences. In N. J. Smelser and Paul B. Baltes (editors). *International Encyclopedia of the Social & Behavioral Sciences* (pp. 8312-8315). Oxford: Pergamon.
- Higgins, E. T. & Semin, G. R. (2001). Communication and social psychology. In N. J. Smelser and Paul B. Baltes (editors). *International Encyclopedia of the Social & Behavioral Sciences*, (pp. 2296-2299). Oxford: Pergamon.

2002

- Semin, G. R., Görts, C., Nandram, S., & Semin-Goossens, A. (2002). Cultural perspectives on the linguistic representation of emotion and emotion events. *Cognition and Emotion*, 16, 11-28
- ter Doest, L. T., Semin, G. R. & Sherman, S. J. (2002). Linguistic Abstraction and Inconsistency Processing: Structural Effects of Language in Social Cognition. *Journal of Language and Social Psychology*, 21, 195-229
- Fiedler, K., & Semin, G. R. (2002). Das Linguistische Kategorienmodell. In D. Frey and M. Irle (Eds). "*Theorien der Sozialpsychologie*" (pp. 334-351). Huber.
- Semin, G. R. & Smith, E. R. (2002). Interfaces of social psychology with situated and embodied cognition. *Cognitive Systems Research*, 3, 385-396.

2003

- Semin, G. R., de Montes, G. L., & Valencia, J. F. (2003). Communication constraints on the Linguistic Intergroup Bias *Journal of Experimental Social Psychology*, *39*, 142-148.
- de Montes, G. L., Semin, G. R., & Valencia, J. F. (2003). Communication patterns in interdependent relationships. *Journal of Language and Social Psychology*, *22*, 1 - 22
- van den Bos, K., Maas, M., Waldring, I. E., & Semin, G. R. (2003). Toward Understanding the Psychology of Reactions to Perceived Fairness: The Role of Affect Intensity, *Social Justice Research*, *16*, 151-168

2004

- Smith, E. R. & Semin, G. R. (2004). Socially situated cognition: Cognition in its social context. *Advances in Experimental Social Psychology*, *36*, 53-117 (Received the Society for Personality and Social Psychology 2005 'Theoretical Innovation Prize')
- Semin, G. R. (2004). Language and social cognition. In M. B. Brewer & M. Hewstone (Eds.), *Social Cognition*. (pp. 222-243). Oxford: Basil Blackwell.
- Semin, G. R. (2004). Cultivating research excellence behind the dykes. U. Bauman, R. Bromme, K. Fiedler, G. Guttman, R. P. Königs, A. Mummendey, M. Perez, S. Schulz-Hardt, G. R. Semin, & H. Spada (Eds.) *In Doktorandinnen- und Doktorandenausbildung in der Psychologie: Bilanz und Ausblick*. (pp. 68-70). Fürstentum Lichtenstein: Universitätsverlag für Humanwissenschaften.
- Cacioppo, J. T. & Semin, G. R. & Berntson, G. G. (2004). Realism, Instrumentalism, and Scientific Symbiosis: Psychological Theory as a Search for Truth and the Discovery of Solutions. *American Psychologist*, *59*, 214-223
- Semin, G. R. (2004). The language of self and others in contexts. J. T. Jost, M. R. Banaji, & D. Prentice (Eds.) *The Ying and Yang of social cognition: Perspectives on the social psychology of thought systems*. (pp. 143-160). Washington DC: APA Press
- Urs Baumann, Rainer Bromme, Klaus Fiedler, Giselher Guttman, Robert Paul Königs, Amélie Mummendey, Meinrad Perrez, Stefan Schulz-Hardt, Gün R. Semin und Hans Spada (2004). Thesen zur DoktorandInnen-Ausbildung im Fach Psychologie. *Psychologische Rundschau*, *55*, 135-138.

2005

- Beukeboom, C. J. & Semin, G. R., (2005). Mood and representations of behavior: The how and why. *Cognition and Emotion*, *19*, 1242-1251.
- Cacioppo, J. T. Berntson, G. G. & Semin, G. R. (2005). Scientific Symbiosis: The Mutual Benefit of Iteratively Adopting the Perspective of Realism and Instrumentalism. *American Psychologist*, *60*, 347-348.
- Wigboldus, D., Spears, R. & Semin, G. R., (2005). When Do We Communicate Stereotypes? Influence of the Social Context on the Linguistic Expectancy Bias. *Group Processes and Interpersonal Relations*, *8*, 215-230. [Special Issue on Language, Communication and Intergroup Relations]

Semin, G. R., Higgins, E. T., Gil de Montes, L., Estourget, Y., & Valencia, J. (2005). Linguistic signatures of regulatory focus: How abstraction fits promotion more than prevention. *Journal of Personality and Social Psychology*, *89*, 36-45

ter Doest, L. T., & Semin, G. R. (2005). Retrieval Contexts and the Concreteness Effect: Dissociations in Memory for Concrete and Abstract Words. *European Journal of Cognitive Psychology*, *17*, 859-881.

2006

DeCoster, J., Banner, M. J., Smith, E. R., & Semin, G. R. (2006). On the inexplicability of the implicit: differences in the information provided by implicit and explicit tests. *Social Cognition*, *24*, 5-21

Smith, E. R. & Semin, G. R. (2006). Socially situated cognition as a bridge. In P. A. M. van Lange (Ed.). *Bridging Social psychology: Benefits of transdisciplinary approaches* (pp. 145-150). Mahwah, New Jersey, London: Laurence Erlbaum Publishers..

Beukeboom, C. J. & Semin, G. R. (2006). How Mood Turns on Language. *Journal of Experimental Social Psychology*, *42*, 553-566.

Semin, G. R. (2006). Modeling the Architecture of Linguistic Behavior: Linguistic Compositionality, Automaticity, and Control. *Psychological Inquiry*, *17*, 246-255.

Fockenbergh, D. A., Koole, S. L., & Semin, G. R. (2006). Backward Affective Priming: Even When the Prime is Late, People Still Evaluate. *Journal of Experimental Social Psychology*, *42*, 799-806.

Wigboldus, D., Spears, R. & Semin, G. R., (2006). Communicating expectancies about others *European Journal of Social Psychology*, *36*, 815-824.

2007

Kruglanski, A. W. & Semin, G. R. (2007). The epistemic bases of interpersonal communication. In M. Hewstone, H. A. W. Schut, J. B. F. de Wit, K. van den Bos, & M. S. Stroebe (Eds.) *The Scope of Social Psychology: Theory and Applications* (pp. 107-120). New York: Psychology Press.

Reitsma-van Rooijen, M., Semin, G. R., & van Leeuwen, E. (2007). The effects of linguistic abstraction on interpersonal distance. *European Journal of Social Psychology*, *37*, 817-823.

Semin, G. R. (2007). Grounding communication: Synchrony. In A. Kruglanski and E. T. Higgins (Eds.), *Social Psychology: Handbook of Basic Principles* 2nd Edition, (pp. 630-649). New York: Guilford Publications.

Semin, G. R. (2007). Il linguaggio: [(che cos'è) + (a cosa serve)]? *Psicologia Sociale*, *5*, 1-20.

Semin, G. R. (2007). Implicit indicators of social distance and proximity. In K. Fiedler (Ed.), *Social Communication: Frontiers of Social Psychology* (pp. 389-409). New York: Psychology Press.

Semin, G. R. (2007). Stereotypes in the wild. In Y. Kashima, K. Fiedler and P. Freytag (Eds.), *Stereotype dynamics: Language-based approaches to stereotype formation, maintenance, and transformation* (pp.11-28). Mahwah, NJ: Laurence Erlbaum.

Smith, E. R. & Semin, G. R. (2007). Situated social cognition. *Current Directions In Psychological Science*, 16, 132-135.

The following paper has been withdrawn. The data on which this paper was based is fictitious.

Stapel, D. & Semin, G. R. (2007). The magic spell of language. *Journal of Personality and Social Psychology*, 93, 23-33.

2008

van Ulzen, N. R., Lamoth, C. J., Daffertshofer, A., Semin, G. R. & Beek, P. J. (2008). Characteristics of instructed and uninstructed interpersonal coordination while walking in pairs. *Neuroscience Letters*, 432, 88-93

van Ulzen, N. R., Semin, G. R., Oudejans, R. D. R. & and. Beek, P. J. (2008) Affective and contextual stimulus properties influence size perception independently. *Psychological Research*, 72, 304-310.

G.R. Semin & E.R. Smith (Eds.) (2008), *Embodied grounding: Social, cognitive, affective, and neuroscientific approaches*. New York: Cambridge University Press.

Semin, G. R. & Cacioppo, J. T. (2008). Grounding Social Cognition: Synchronization, Entrainment, and Coordination. In G.R. Semin & E.R. Smith (Eds.), *Embodied grounding: Social, cognitive, affective, and neuroscientific approaches* (pp. 119-148). New York: Cambridge University Press.

Semin, G. R. & Smith, E. R. (2008). Introducing Embodied Grounding. In G.R. Semin & E.R. Smith (Eds.), *Embodied grounding: Social, cognitive, affective, and neuroscientific approaches* (pp. 1-8). New York: Cambridge University Press.

Semin, G. R. (2008). Language puzzles: A prospective retrospective on the Linguistic Category Model. *Journal of Language and Social Psychology. Special issue on the Linguistic Category Model*, 27, 197-209.

Clark, A. E., & Semin, G. R. (2008). Receivers' expectations for abstract vs. concrete construals: Evidence for conversational relevance as a determinant of construal level. *Journal of Language and Social Psychology. Special Issue on the Linguistic Category Model*, 27, 155-167.

Fockenbergh, D. A., Koole, S. L., & Semin, G. R. (2008). Priming in concert: assimilation and contrast with multiple affective and gender primes. *Social Cognition*, 26, 647-669

Semin, G. R. & Cacioppo, J. T. (2008). In search for a conceptual location to share cognition. *Behavioral and Brain Sciences*, 31, 37-38.

2009

- Semin, G. R. & Cacioppo, J. T. (2009). From Embodied Representation to Co-Regulation. In J. A. Pineda (Ed.). *"Mirror Neuron Systems: The Role of Mirroring Processes in Social Cognition."* (pp. 107-120). Humana Press.
- Semin, G. R. (2009). Language and social cognition. F. Strack & J. Förster (Ed.). *Social Cognition – the Basis of Human Interaction* (pp. 269-290). Psychology Press.
- Semin, G. R. (2009). Language, Culture, Cognition – how do they intersect? In Wyer et al (Eds.). *Understanding Culture: Theory, Research and Application* (pp. 259-270). New York: Psychology Press.
- Lee, A. Y. & Semin, G. R. (2009). Culture through the Lens of Self-Regulatory Orientations. In Wyer et al (Eds.). *Understanding Culture: Theory, Research and Application* (pp. 271-288). New York: Psychology Press.
- Foroni, F. & Semin, G. R. (2009). Language that puts you in touch with your bodily feelings: The Multimodal Responsiveness of Affective Expressions. *Psychological Science*, 20, 974-980.
- Ijzerman, H. & Semin, G. R. (2009). The Thermometer of Social Relations: Mapping Social Proximity on Temperature. *Psychological Science*, 20, 1214-1220.
- Schubert, T. & Semin, G. R. (2009). Embodiment as a Unifying Perspective for Psychology. *European Journal of Social Psychology*, 39, 1135-1141

2010

- van Ulzen, N. R., Lamoth, C. J. C, Daffertshofer, A., Semin, G. R. and Beek, P. J. (2010). Stability and variability of acoustically specified coordination patterns while walking side-by-side: Does the sea-gull effect hold? *Neuroscience Letters*, 427, 79-83.
- Lanciano T., Curci, A. & Semin, G. R. (2010). The emotional and reconstructive determinants of emotional memories: an experimental approach to flashbulb memory investigation. *Memory*, 18, 473-485.
- Klein, O, Ventura, P., Fernandes, T., Garcia-Marques, L., Licata, L., Semin, G. R. (2010). Effects of schooling and literacy on linguistic abstraction. *European Journal of Social Psychology*, 40, 1095 – 1102.
- Ijzerman, H. & Semin, G. R. (2010). Temperature Perceptions as a Ground for Social Proximity. *Journal of Experimental Social Psychology*, 46, 867-873
- Louwerse, M.M., Lin, K., Drescher, A., & Semin, G. (2010). Linguistic cues predict fraudulent events in a corporate social network. In S. Ohlsson & R. Catrambone (Eds.), *Proceedings of the 32nd Annual Conference of the Cognitive Science Society* (pp. 961-966). Austin, TX: Cognitive Science Society.
- Jiga-Boy, G. M., Clark, A. E., & Semin, G. R. (2010). So much to do and so little time: Effort and perceived temporal distance. *Psychological Science*, 21, 1811-1817.

2011

Semin, G. R. (2011). Culturally Situated Linguistic Ecologies and Language Use: Cultural Tools at the Service of Representing and Shaping Situated Realities. In *Advances in Cultural Social Psychology, 1*, 217-249.

The Chicago Social Brain Network (2011). The suspension of individual consciousness and the dissolution of 'Self and Other' boundaries. In The Chicago Social Brain Network (Eds.), *Belief in Unseen Powers: Gravity, Gods, and Minds* (pp. 73-81). FT Press: Pearson Education, Inc

Semin, G. R. & Echterhoff, G. (2011). *Grounding Sociality: From Neurons to Shared Cognition and Culture*. New York: Psychology Press

Semin, G. R. (2011). Sociality in Extremis - removing the boundaries between self and other. In Semin, G. R. & Echterhoff, G. (eds.) *Grounding Sociality: From Neurons to Shared Cognition and Culture* (pp. 83-94). Psychology Press.

Semin, G. R. (2011). The Linguistic Category Model. In P. A. M. Van Lange, A. Kruglanski, & E. T. Higgins (Eds.), *Handbook of theories of social psychology*. London, England: Sage.

Semin, G. R. & Echterhoff, G. (2011). From neurons to shared cognition and culture. In Semin, G. R. & Echterhoff, G. (Eds.). *Grounding Sociality: From Neurons to Shared Cognition and Culture* (pp. 1-12). New York: Psychology Press

Semin, G. R. (2011). On Angels and Daemons – Or – Whom did the Bartender serve the Espresso to and whom the Cappuccino? Carduni, M., Galdso, S., & Maass, A. (Eds.) *Social perception, cognition and language: In honor of Arcuri*. (pp. 233-242). Coop. Libreria Editrice Universita di Padova.

Lakens, L., Semin, G. R. & Garrido, M. V. (2011). The Sound of Time: Cross-Modal Convergence in the Spatial Structuring of Time. *Cognition and Consciousness, 20*, 437-443.

Palma, T. A., Garrido, M. V. & Semin, G. R. (2011). Grounding person memory in space: Does spatial anchoring of behaviors improve recall? *European Journal of Social Psychology, 41*, 275-280.

Lakens, L., Semin, G. R. & Foroni, F. (in press). Why Your Highness Needs the People: Comparing the Absolute and Relative Representation of Power in Vertical Space. *Social Psychology, 42*(3), 205-213.

Foroni, F. & Semin, G. R. (2011). The Effect of Mimicry on Evaluative Judgments. *Emotion, 11*, 687-690.

In press

Ijzerman, H., Galucci, M., & Semin, G. R. (in press). Culture as a Body: Systemic Relations between Temperature, Language, and Culture. *Journal of Cross Cultural Psychology*.

- Regenberg, N., Häfner, M., & Semin, G. R. (in press). The Groove Move: Action Affordances Produce Fluency and Positive Affect. *Experimental Psychology*
- Semin, G. R., Garrido, M. V. & Palma, T. A. (2012). Socially Situated Cognition: Recasting Social Cognition as an Emergent Phenomenon. Fiske, S. & Mcree, N. (eds.) *Sage Handbook of Social Cognition*. Sage: California: Sevenoaks.
- Semin, G. R. & Garrido, M. V. (in press). A systemic approach to impression Formation: From verbal to multimodal processes. In Joe Forgas, Klaus Fiedler and Constantine Sedikides (Eds.). *Social Thinking and Interpersonal Behavior*. New York: Psychology Press.
- Foroni, F. & Semin, G. R. (in press). Not all Implicit Measures of Attitudes are created equal: Evidence from an embodiment perspective. *Journal of Experimental Social Psychology*,
- Semin, G. R. (in press). Balancing Emotions between Constraints and Construction: Commentary on Boiger & Mesquita. *Emotion Review*,
- Lakens, L., Semin, G. R. & Foroni, F. (in press). But for the bad, there would not be good. Conceptual opposition vs. mere association: Metaphoric Grounding of Valence. *Journal of Experimental Psychology: General*,

Under Editorial Consideration

- Belopolsky, A. V., Koelewijn, T. Semin, G. R. & Theeuwes, J. (Under Review). Motor priming after observation of erroneous actions.
- Fockenberg, D. A. Koole, S. L., & Semin, G. R. (Under Review). Closing Snapshots: The Interaction between Forward and Backward Primes in Affective and Gender Decision Tasks.
- Regenberg, N. & Semin, G. R. (Under Review). When Picking Sides Becomes Physical: How Affordances Drive Preferences.
- Garrido, M. V. & Semin, G. R. (Under Review). How to forge an attractive personality impression: Recruit the right temperature, physical distance, and fragrance!
- Semin, G. R. & Foroni, F. (Under Review). When Facial Muscle Activation meets Rapid Evaluation Processes.

Riley, T. J. & Semin, G. R. (Under review). The Hidden Message of Managers' Language Use in Earnings Press Releases and its Impact on Investment Decisions.

Cacioppo, J. T., Zhou, H., Majke, E., Quinn, K., & Semin, G. R. (Under Review). Moving Me and Feeling We: A Minimal Synchrony Paradigm

Blom, S. A. H. & Semin, G. R. (Under Review). The Influence of Time-Referent Hand-Arm Movements on the Temporal Anchoring and Psychological Distance of Events.

Publications in Dutch :**Chapters in Edited Volumes:**

Semin, G. R. & Ellemers, N. (1991). De waarneming van personen. In N. K. de Vries & J van der Pligt. Sociale Cognitie. Meppel & Amsterdam: Boom (pp. 157-178).

Semin, G. R. & J. G. Marsman (1991). Taal en sociale cognitie. In N. K. de Vries & J van der Pligt. Sociale Cognitie. Meppel & Amsterdam: Boom (pp.237-254).

Articles in Peer Reviewed Journals:

Vrij, A., Semin, G. R. & Bull, R. (1994) Inzicht in het eigen non-verbale gedrag tijdens misleiding. Gedrag en Organisatie, 7, 204-215

Marsman, G. J. & Semin, G. R. (1994). Interpersoonlijke werkwoorden en de herinnering van sociale gebeurtnissen. In Ellemers, N., Buunk, A. P., van der Kloot & de Vries, N. K. (eds.), Fundamentele sociale psychologie (vol. 8), (pp. 71-83). Tilburg: TUP

de Poot, C. & Semin, G. R. (1994). Kies je werkwoord voordat je je vraag stelt! In Ellemers, N., Buunk, A. P., van der Kloot & de Vries, N. K. (eds.), Fundamentele sociale psychologie (vol. 8), pp. 57-70). Tilburg: TUP

de Poot, C. & Semin, G. R. (1995). De invloed van taal op beeldvorming, bewust of unbewust? Vries, N. K., de Dreu, C. K. W., Ellemers, & Vonk, R. (eds.), Fundamentele sociale psychologie (vol. 9), pp. 235-247). Tilburg: TUP

Cratylus¹ (1995). Een Nederlandse Need for Closure-lijst. Nederlands Tijdschrift voor de Psychologie, 50 , 231-232

Taris, T. W. & Semin, G. R. (1995). Weten en doen is twee: Aids en seksueel gedrag van adolescenten. Gedrag & Gezondheid, 23, 272-285.

Vrij, A., Semin, G. R. & Foppes, J. H. (1996) Opvattingen over de relatie tussen non-verbaal gedrag en misleiding van verschillende groepen leugenexperts. Gedrag en Organisatie, 9, 15-28

Görts, C. A. & Semin, G. R. (1996). Het beschrijven van gebeurtnissen: Zelf-ander verschille in emoties. Vries, N. K., de Dreu, C. K. W., Ellemers, & Vonk, R. (eds.), Fundamentele sociale psychologie (vol. 9, pp. 122-137). Tilburg: TUP

Wigboldus, D. H. J., Spears, R., & Semin, G. R. (1996). Nederlanders over Vlamingen en vrienden: Het communiceren van streeotypen en verwachtingen. Vries, N. K., de Dreu, C. K. W., Ellemers, & Vonk, R. (eds.), Fundamentele sociale psychologie (vol. 9, pp. XX). Tilburg: TUP

¹Cratylus is an acronym for a collective of authors working on a Dutch Science Foundation supported PIONEER grant (PGS 56-381) awarded to G. R. Semin and consists of A. Goossens, G. R. Semin, T. Taris, W. Werkman, D. Wiegboldus, and S. Zwier. This acronym was used on publications based on research conducted jointly by these authors.

- de Poot, C. & Semin, G. R. (1996). De rol van taal bij het in stand houden en doorgeven van vooroordelen. Nederlandse Tijdschrift voor Psychologie, 51, 227-234.
- Wigboldus, D. H. J., Semin, G. R., & Spears, R. (1997). De invloed van groepslidmaatschap op het communiceren van stereotypen. de Dreu, C. K. W., Vries, N. K., van Knippenberg, D., & Rutte, C. (eds.), Fundamentele sociale psychologie (vol. 11, pp. 206-220). Tilburg: TUP
- Zwier, S., & Semin, G. R. (1997). Culturele verschillen in zelf-presentatie. de Dreu, C. K. W., Vries, N. K., van Knippenberg, D., & Rutte, C. (eds.), Fundamentele sociale psychologie (vol. 11, pp. 135-150). Tilburg: TUP
- Görts, C. A. & Semin, G. R. (1990). Het beschrijven van personen, gebeurtnissen en emoties" Een cultureel perspectief. C. G. Rutte, D. van Knippenberg, C. Martijn, & D. Stapel (eds.), Fundamentele sociale psychologie (vol. 13, pp. 122-137). Tilburg: TUP
- Beukeboom, C.J. & G.R. Semin (2001). De invloed van stemming of informatieverwerking en taalgebruik: Vrolijk implicierend en verdrietig beschrijvend. D. A. Stapel, C. Martijn, E van Dijk, & A. Dijksterhuis (Eds.). Fundamentele sociale psychologie (vol. 15, pp.1-8). Tilburg: TUP
- Beukeboom, C. J., & Semin, G. R. (2002). De invloed van stemming op gedragsomschrijvingen: Het hoe en waarom. In E. Van Dijk, E. Kluwer, & D. Wigboldus (Eds.), *Jaarboek Sociale Psychologie: Deel 16* (pp. 33- 40). Delft: Eburon
- Y.M. Estourgie, & G.R. Semin. (2003). Het optimaliseren van de impact van een boodschap. 'De invloed van 'framing', 'chronic regulatory focus' en taalabstractie op de motivatie om te sporten'. Fundamentele sociale psychologie (vol.16, pp.). Tilburg: TUP
- van Rooijen, P. M., & van Leeuwen, E. A. C., & Semin, G. R. (2004). Schept taal afstand? Over de gevolgen van de linguïstische intergroepsvertekening. [Does language create distance? On the consequences of the Linguistic Intergroup Bias.] In D. Wigboldus, M. Dechesne, E. Gordijn , & E. Kluwer (Eds.), *Jaarboek Sociale Psychologie*, deel 3. Delft: Eburon.
- Lakens, D., & Semin, G. R. (2006) Het ontstaan van een sociale eenheid: affectieve gevolgen van wederzijdse aanpassing. In R. Ruiter et al., (Eds.), *Jaarboek Sociale Psychologie*. 2006.

Books and Edited Journal Special Issue

Semin, G. R. and Manstead, A. S. R. (1983). *The Accountability of Conduct: A Social Psychological Analysis*. London and New York: Academic Press

Reviews of the above book can be found in:

Antaki, C. In the "Bulletin of the British Psychological Society", 1984, 37, 302

Hunter, C. H. In "Contemporary Sociology", 1984,13,6,776-777

Farr, R. In the "British Journal of Social Psychology",1985,75,529.

Cialdini, R. B. In "Contemporary Psychology", 1985,30,324

Semin, G. R. (Ed.) (1986). *The Individual-Society Interface*. Special Issue of the 'British Journal of Social Psychology', 25

Semin, G. R. & Krahe, B. (Eds) (1987). *Issues in Contemporary German Social Psychology*. Beverly Hills, California and London: Sage.

Reviews of the above book can be found in:

G. Jahoda "Quarterly Journal of Social Affairs", 1987, 4, 334-337

P. Blumstein "Contemporary Sociology", 1989, 295-297

Semin, G. R. & Gergen, K. J. (Eds.) (1990). *Everyday Understanding: Social and Scientific Implications*. London, Calif. Beverly Hills: Sage

Reviews of the above book can be found in:

D. T. Tice "Scientific understandings of lay understandings". Contemporary Psychology, 1993, 38,52-53.

R. A. Niemeyer, G. J., Niemeyer, W. J. Lyddon & L. T. Hoshmand, "The reality of social construction" Contemporary Psychology, 1994, 39, pp. 458-463 in particular, page 462.

Semin, G. R. and Fiedler, K. (Eds). (1992). *Language, Interaction and Social Cognition*. London, California: Sage Publications.

Reviews of the above book can be found in:

H. Giles "Language, interaction and social cognition" British Journal of Psychology, 1995, 86,304-305.

Roskos-Ewoldsen, D. R. Review of Language, Interaction and Social Cognition. Contemporary Social Psychology, 1993, 17,2, pp. 38-39.

J. L. Applegate. Time to bring communication/ interaction out of the closet? Contemporary Psychology, 1993, 38, 1076-1077.

J. Potter. Discourse in Society, 1994,5,1, 159-160.

M. J. Platow. Journal of Language and Social Psychology, 1997, 1, 84-89.

Semin, G. R. and Fiedler, K. (Eds). (1996). *Applied social psychology*. Newbury, California: Sage Publications.

Reviews of the above book can be found in:

International Journal of Psychology, 23, 1, 1997, p. 62.

Semin, G. R. & E.R. Smith (Eds.), *Embodied grounding: Social, cognitive, affective, and neuroscientific approaches*. New York: Cambridge University Press.

Semin G. R. & Schubert, T. (2009). European Journal of Social Psychology, 2008, Vol. 39, Theme: *Modalities of Social Life: Roadmaps for an Embodied Social Psychology*.

Semin, G. R. & Echterhof, G. (Eds.), (2011). *Grounding sociality*. Philadelphia, PA, US: Psychology Press/Taylor & Francis.

Book Reviews

- A. Mace Collected Works. In 'British Book News', 1975, August, p. 526
- H. Tajfel & C. Fraser Introducing Social Psychology. In 'British Book News', 1979, May, p. 397
- C. P. Wilson Jokes: Form, Content, Use and Function. In 'British Book News', 1980, June, p. 207
- R. Penman Communication Processes and Relationships. In 'British Book News', 1981, April, p. 205
- J. Forgas Social Cognition. In 'British Book News', 1982, March, pp. 148-149
- J. Jaspars, F. D. Fincham, & M. Hewstone (Eds.) Attribution Theory and Research: Conceptual, Developmental and Social Dimensions. In 'The British Journal of Psychology', 1984, 75, pp. 282-283
- Farr, R. & Moscovici, S. (Eds.), Social Representations. Cambridge: CUP, 1984. In 'The British Journal of Social Psychology', 1985
- Wertsch, J. V. (Ed.) Culture, Communication, and Cognition: Vygotskian Perspectives. N.Y. & Cambridge: CUP, 1985. In 'Social Psychology Section Newsletter', 1985, 14, 30-34 (with B. B. Lloyd)
- Gergen, K. J. & Davis, K. E. (Eds.), The Social Construction of the Person. New York/Heidelberg: Springer, 1985. In 'The British Journal of Social Psychology', 1986, 25(4)
- Moscovici, S. The Age of the Crowd. Cambridge: CUP. In "The Quarterly Journal of Social Affairs" 1987, 3, 329-332.
- White, P. A. Psychological Metaphysics. London & New York: Routledge. In "Contemporary Psychology", 1995, 40, 660-661.
- Holtgraves, T. M. *Language as social action...* Mahwah, N.J.: LEA. 2002. Pp. Xii+232. 2002, *Journal of Language and Social Psychology* 2003, vol 22(2) p 251-252.